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# RAHWAY PROGRES

"Your Best Source For Community Information"

RAHWAY, N.J., VOL. 7, NO. 11, 1997

## Highlights

### Produce market

There will be a produce market sponsored by David Brown for the benefit of the Mr. Rogers Program for Education. It will be open at the JFK Community Center, 796 E. Hazelwood Ave., from 10 a.m. to noon. There will be fresh fruits and vegetables available for sale.

### Registration begins

The Rahway Division of Parks and Recreation will hold registration for fall programs today from 9 a.m. to 4 p.m. at the Claude H. Reed Center, 1070 Irving St. The pre-school, youth and adult programs are open to Rahway residents only and registration in person is required, as well as proof of residency. Children younger than the age of 18 must be accompanied by a parent or guardian. Register on a first-come, first-served basis. For more information, contact the division at 827-2045 or stop by the division office.

### Recycling program

The Department of Public Works/Office of Recycling announced the initiation of a pilot program for dismantling of consumer electronics. For more information, call Michael Smalling, recycling coordinator at 827-2159.

### Blood screening

A free blood pressure screening will be offered on Tuesday from 3 to 6 p.m. at the public library.

### Marketplace open

The 1997 season of the Saturday Marketplace in downtown Rahway is open. The Marketplace will be open every Saturday through Oct. 18 from 9 a.m. to 3 p.m.

### Stamp services

Several stamp-buying services that help postal customers year-round are particularly handy. Stamp services enable customers to receive their stamps via delivery within a few days by filling out a form that can be obtained from mail carriers. The service is of no extra charge more than the face value of the stamps. Credit cards can also be used.

### 55 Alive course

Rahway Hospital, in conjunction with the American Association of Retired Persons, is offering its 55 Alive Mature Driving Course. The eight-hour course will be held in the hospital's main conference room, on Sept. 22 and 23 from 9 a.m. to 1 p.m.

### Leocadie Nelson, a former aide in a nursing home, claims that after taking a sick day and then informing her employer of her pregnancy, she was fired without cause.

The attending physician who administered a pregnancy test. After completion of the examination, she was told to remain on bed rest until she was able to visit her personal physician and pending the result of the pregnancy test.

Later that day, she called her employer to inform them of her condition and her inability to work until she saw her personal physician. She said she spoke with her supervisor, Debra Foreman, the former director of nursing who is no longer employed by the company. Foreman allegedly told Nelson that she would make the absence as a "no call, no show" if she did not come to work. Nelson's complaint claim.

## REA prepares for contract approval

By Sean Daily

Staff Writer

The teachers and staff of Rahway schools have voted, now all that can be done is to wait for the results. The members of the Rahway Education Association, the union for Rahway's teachers and school staff, have voted on whether to accept a collective contract offered to them by the Rahway Board of Education.

Ron Harvey of the New Jersey Education Association had said in August that the teachers would probably vote to approve the contract the day they came back to work. This was before the students started their school year.

Superintendent of Schools William Perito said it was "really not appropriate" for him to comment on the details of the contract at this time. He also did not have the results of any vote, or if the teachers had even voted yet.

He did say the negotiating teams have recommended that both sides approve the contract.

"We feel it does represent a fair settlement for all concerned," said Perito. He added that it was comparable to other districts' collective contracts with their teachers and staff.

Perito said the contract would probably come up for public comment during the Sept. 16 meeting of the Board of Education. By then, he said, the REA members should have voted whether or not to approve the contract.

The REA has been without a contract for three years, since June 1994. The contract then had a three-year term with a one-year extension. Contract negotiations with the previous Board of Education were sometimes acrimonious.

According to former board member Joseph Hartnett, who was on the board's negotiating team at the time, the board had offered an almost 12 percent increase over three years, with increases in clothing and shoe allowances.

But the president of the Rahway Education Association criticized the board for delaying negotiations until almost the last minute. He added that the increase came out to less than the number offered by the board because of the times at which they would be offered and that the REA members would have to take a cut in health benefits.

To prevent the slow progress of the negotiations, the REA held two job actions during the 1996-97 school year. They were not technically strikes, but one did and in the schools closing for one day.

This was an "Action Holiday" taken by REA members on Feb. 12, Abraham Lincoln's birthday. The REA members were legally allowed to take this day off since it is a state holiday.

But it is not a holiday in the Rahway school system. Because of the lack of time, the schools were forced to close that day and parents had to scramble for day care for their children.

## UCUA incinerator sale may affect city property taxes

By Sean Daily

Staff Writer

The negotiations between Ogden Martin and the UCUA have a number of people uncertain about the future of the incinerator — whether it will be bought by Ogden Martin, which already operates the facility under contract, or stay in the hands of the UCUA.

But some Rahway residents are concerned about something closer to home — their tax bills.

The incinerator, and its future, affects residents' tax bills in many ways. It currently pays about \$2.3 million in "host community fees" to Rahway per year. These fees made up about 9 percent of this year's \$26 million budget.

But if the incinerator is sold to Ogden Martin and privatized, Rahway may have to negotiate an entirely new host community agreement.

According to James Kennedy, mayor and UCUA commissioner, the city is entitled to its host community fees no matter what. Ogden Martin has already approached the city in preliminary discussions to "negotiate what we are entitled to" regarding the host community fees.

"We are entitled to the agreement that we have and we would be entitled to property taxes and we would discuss how they would affect Rahway and how they would be as neighbors with Rahway," said Kennedy.

Others are not as sure what will happen to the host community fees. "That is an intricate legal question. There is some talk that it could be ended, but I really don't know the answer to that," said Union County Freeholder Frank Lehr.

Lehr was formerly the freeholder's liaison to the UCUA.

Stephen Yankopolis of Ogden Martin was hesitant to answer, but he said, "I'm not sure about the legal aspects of the contract, but my sense is that this is a contract with the community."

Bob Carron of the Union County Concerned Citizens said his organization opposed a possible sale of the incinerator because it would leave the residents of Union County and Rahway with less control over it.

He also questioned the reasons for Ogden Martin possibly wanting to buy the incinerator.

"I would wonder, if I was in Ogden Martin's shoes, why they would buy the incinerator, because the garbage flow is decreased in New Jersey," said Carron.

The UCUA currently operates under state waste flow laws that give it a virtual monopoly over municipal garbage disposal in Union County. But there have been discussions about the details of the negotiations.

"Our relationship between Ogden and Rahway has been very good, so I am not expecting any problems," said Kennedy.

Others are not as sure what will happen to the host community fees. "That is an intricate legal question. There is some talk that it could be ended, but I really don't know the answer to that," said Union County Freeholder Frank Lehr.

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## Nick's bar remains abandoned after blaze

By Liane Ingalls

Staff Writer

The future of the site formerly known as Nick's Bar appears to still be uncertain.

On Jan. 12, at 3:01 a.m., the Rahway Fire Department responded to a call from a bar patron alerting them to a fire. The two top floors over the infamous Nick's Bar, located on Irving Street, were ablaze. Consequently, the fire destroyed the building's entire interior.

Many residents consider the burned-out shell an eyesore that detracts from the community. Some have speculated that the damaged building would be torn down and made into a parking lot, but that claim has yet to have been substantiated.

The bar is located in the 5th Ward across from the Union County Arts Center. Councilwoman Debra Tilton, the city's 5th Ward representative, commented on the bar's current status.

"The city is still in the process of acquiring the property," Tilton said. "It's still in litigation."

She added, "But the space is very small. It doesn't appear to be enough space for a parking lot."

"Even so, the wait will probably continue. One day they acquire the property, the neighborhood would then have to wait and see what they decide to do with it."

At the time of the blaze, approximately 20 residents had to be evacuated, leaving all of their possessions behind. There were no civilian casualties, but several firefighters were injured while attempting to douse the blaze.

The fire was difficult to contain and took firefighters several hours to get it under control. They fought the blaze throughout the early morning hours during freezing temperatures.

The cause of the fire was undetermined, but it was known to have started in one of the front bedrooms located on second floor of the building. It was confirmed to be not suspicious.

Although the injuries may have been minor, the blaze caused lasting effects for the tenants. Several people were left homeless and most of their possessions were either burned or destroyed through water damage.

The bar's owner, Nick Krizek, was asleep when he was informed about the fire. He had said he hoped for help to rebuild and looks forward to possibly reopening the establishment.

## Nursing home denies discrimination

By Sean Daily

Staff Writer

A Linden resident has filed suit against her former employer, charging she was "unlawfully discharged because of her pregnancy."

Leocadie Nelson, a former aide in a nursing home, claims that after taking a sick day and then informing her employer of her pregnancy, she was fired without cause.

The attending physician who administered a pregnancy test. After completion of the examination, she was told to remain on bed rest until she was able to visit her personal physician and pending the result of the pregnancy test.

Later that day, she called her employer to inform them of her condition and her inability to work until she saw her personal physician. She said she spoke with her supervisor, Debra Foreman, the former director of nursing who is no longer employed by the company. Foreman allegedly told Nelson that she would make the absence as a "no call, no show" if she did not come to work. Nelson's complaint claim.

## Man charged for thefts in three different towns

By Sean Daily

Staff Writer

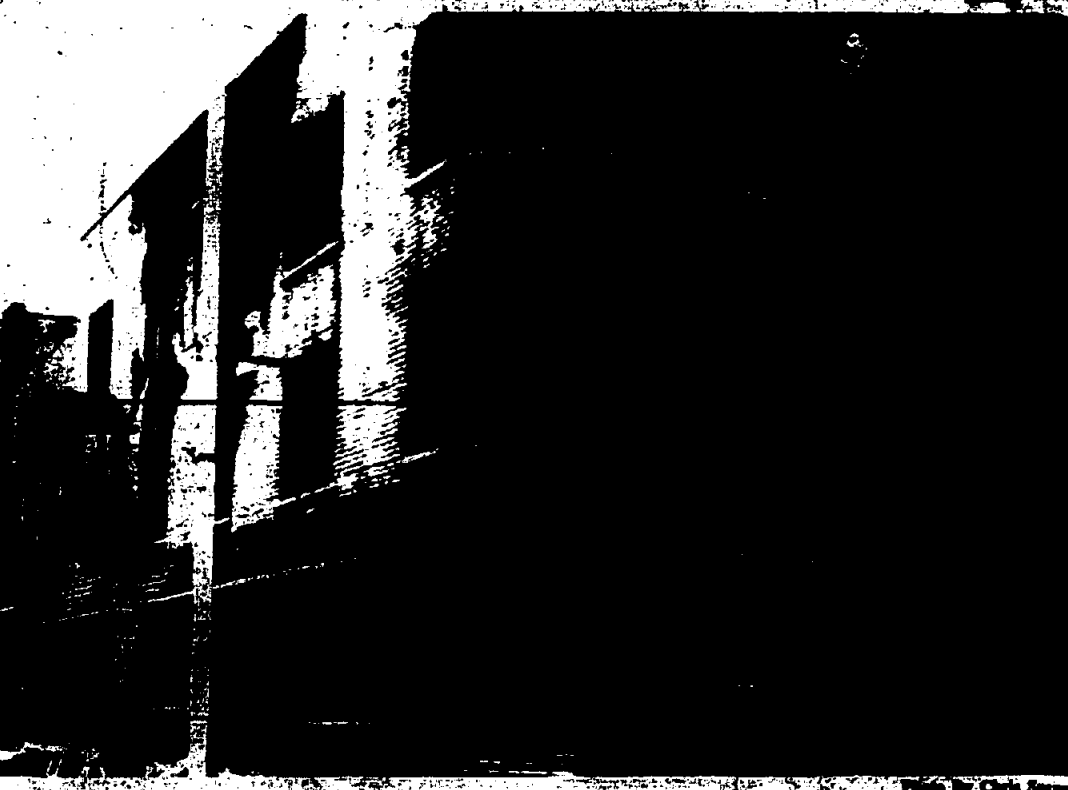
A Linden resident has been charged with three thefts in Roselle and may be responsible for thefts in Rahway and Cranford as well.

Richard Wolf, 36, whose last known address is Ferner Avenue in Linden, was arrested Sept. 2 for three thefts in Roselle. Two from his brother's apartment and one attempted bicycle theft. According to Detective Lt. Peter DeRose of the Roselle Police Department, it was the third alleged theft that tipped off Wolf.

The theft took place on Sept. 2 in the 400 block of West Fourth Avenue. Police say Wolf entered a back yard on this street and stole a bicycle. The home belonged to Clarence Cunningham, an off-duty police officer, and said a letter detailing his official discharge due to a "pattern of absenteeism."

The following week, on Aug. 28, Nelson's pregnancy was confirmed and she was given a physician's notice detailing her physical inability to work for a three-month period. Nelson forwarded the notice to Foreman who, in turn, sent Nelson a letter detailing her official discharge due to a "pattern of absenteeism."

Nelson is now employed in the same field for the state.



Nick's Bar, located on Irving Street, was destroyed by a fire in January and remains unrefurbished. Some have speculated that the damaged building would be torn down and made into a parking lot.



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**How to reach us:**

Our offices are located at 1291 Shuyesant Avenue, Union, N.J. 07083. We are open from 9 a.m. to 5 p.m. every weekday. Call us at one of the telephone numbers listed below.

**Voice Mail:**

Our main phone number, 908-686-7700 is equipped with a voice mail system to better serve our customers. During regular business hours, a receptionist will answer your call. During the evening or when the office is closed, your call will be answered by an automated receptionist.

**To subscribe:**

The Progress is mailed to the homes of subscribers to deliver every Thursday. One-year subscriptions in Union County are available for \$15.00, two-year subscriptions for \$28.00. Copies and out-of-state subscriptions are available. You may subscribe by phone by calling 908-686-7700 and asking for the circulation department. Allow at least two weeks for processing your order. You may use MasterCard or VISA.

**News Items:**

News releases of general interest must be in our office by Friday at noon to be considered for publication the following week. Pictures must be black and white glossy prints. For further information or to report a breaking news story, call 908-686-7700 and ask for Editor.

**Letters to the editor:**

The Progress provides an open forum for opinions and welcomes letters to the editor. Letters should be typed double spaced, must be signed, and should be accompanied by an address and daytime phone number for verification. Letters and columns must be in our office by 5 p.m. Monday to be considered for publication that week. They are subject to editing for length and clarity.

**e-mail:**

The Progress accepts opinion pieces by e-mail. Our address is WCN22@localsource.com. e-mail must be received by 9 a.m. Monday to be considered for publication that week. Advertising and news releases will not be accepted by e-mail.

**To place a classified ad:**

The Progress has a large, well-read classified advertising section. Advertisements must be in our office by Tuesday at 3 p.m. for publication that week. A classified representative will gladly assist you in preparing your message. Call 908-686-7700 for an appointment. Ask for the display advertising department.

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## Magnet draws students to college atmosphere

By Lisa Ingalls  
Staff Writer

The Union County Magnet High School for intensive study of math, science and technology introduced a college-level atmosphere to its chosen students. The new school, with students representing every town in Union County except Roselle Park and Summit, promises to challenge its students academically in ways they've never experienced in a "regular" high school. Each of the 61 students is very aware of the difference in this school.

Thomas Bistocchi, superintendent of the magnet school and the Union County Vocational-Technical Schools, thought of the idea and helped to bring it to fruition. According to Director of Student Services Corinne Wink, "this school is very unusual. The students are going to have a very heavy course-load with very little free time."

Railway, Linden and Clark are represented in the school with one-third of the students coming from these towns. Railway has the highest showing with eight students in attendance. Clark and Linden are tied, each having six students in attendance.

These students go through an extensive entrance process. First, their standardized test scores from their seventh and eighth grade tests are assessed. Then, their grades are averaged to formulate a grade-point average. Along with that, they must have a counselor recommendation stating their capabilities. Then, they are taken through the magnet school's extensive assessment process created by the school. And then finally, the students and their parents are interviewed.

Once they are accepted into the program, each student will be required to take English, History, a foreign language, and Computer Aided Design Technology. All students are also required to take four years of mathematics.

Incoming freshmen are required to take an advanced algebra course to begin their mathematical requirements. This course is the minimum level mathematics course offered. This algebra class is designed to include basic algebra, algebra II and trigonometry incorporated within one course.

Students will also be required to take calculus prior to graduation. The Union County Magnet School also offers three foreign language programs: Spanish, French and German. A student requested course, German will be taught via the interactive television system. Other student-requested foreign languages were Latin, Portuguese and Hebrew.

The magnet school has small class sizes so the students are more apt to obtain one-on-one interaction with professors. Another aspect of the magnet school is its health and fitness program. These students will not experience the standard physical education courses offered in most public schools, but will have health and fitness education in a facility scheduled for completion by Oct. 8.

According to Wink, "this health and fitness building will be state-of-the-art. It's going to resemble a health club more than the traditional gymnasium. These kids will have access to Startrac, free weights, and cycling machines. They'll also learn about nutrition and resistance of good health. They'll learn that good health is a lifetime pursuit."

The magnet school students won't offer the traditional high school extracurricular activities at the school. "The students are eligible to participate in the sports programs or music programs in their hometowns. Here, we'll have a different structure. Our primary goal is to establish a student government. After that, the student government will circulate a survey to determine the interests of the student body," she added. "When we receive the completed surveys, then we'll determine where the level of interest lies with various activities and plan accordingly. Down the road, we'll have a student government, newspaper and other programs and activities."

The gender and ethnic make-up is also important. The school has a diverse student body, something Wink was told probably wouldn't occur. "When we were in the planning stages, someone told me we'd probably end up with mostly white males and nobody else," she said. "But, I'm proud of the up with mostly white males and nobody else."

And our ethnic make-up runs along the lines of 60 percent Caucasian, 25 percent African-American, and the remaining 15 percent of cultures consists of Hispanic, Asian, and Pacific Islanders.

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## COMMUNITY CALENDAR

The Community Calendar is prepared by the Railway Progress to inform residents of various community activities and governmental meetings. To give you community events the publicity they deserve, mail your community calendar to Railway Progress, Attention: Chris Sarwal, managing editor, P.O. Box 3109, Union, 07083.

**Today**

The Railway Environmental Commission will hold its monthly meeting at 7 p.m. in the second floor conference room at City Hall.

• AARP Chapter 607 of Railway will meet at 12:30 p.m. at the Senior Citizens Center, 1305 Eatenbrook Ave., Railway. At this meeting, there will be information available on upcoming trips. A trip to Radio City Music Hall for the Christmas Show is planned for Dec. 10 at a cost of \$50, lunch not included. Reservations must be made at the Sept. 11 meeting. For more details call 396-0665.

**Saturday**

• The Polish Cultural Foundation will be starting its Adult Education courses beginning this week. Located at 177 Broadway in Clark, the Foundation is easily accessible from the Garden State Parkway at Exit 155.

• Saturday morning beginning Sept. 12, Joanne Kowalska of Elizabeth conducts lessons on preparing for U.S. Citizenship. Diana Goss of Maplewood is director of the Studies Program. To obtain a catalog with complete dates and fees, call the Foundation office at (733) 382-7197.

**Tuesday**

• The Railway Board of Education will hold its regular monthly meeting at the Intermediate School at 7:30 p.m.

• Railway's Adult Basic Education Program offers free classes in reading, math, language arts and writing skills for those who would like to prepare for the High School Equivalency GED test, as well as anyone who simply want to improve skills in these areas. Also offered is English as a Second Language for beginning, intermediate, and advanced students.

Register on Tuesday or Thursday evenings from 9:30 p.m. in Room 216 in the Railway Intermediate School, located at the corner of Westfield and Madison avenues.

For more information call Ben Stravato at (732) 396-1028.

**Coming events**

Sept. 18

• The Concerned Citizens of Union County will meet at the JFK Community Center, 796 East Hazelwood Ave. in Railway. For time, call Bob Carroo at 381-7259 or Kent Blanchard at 396-3722.

The Concerned Citizens are currently involved in examining such issues as the impact of a toxic waste incinerator. The group uses the model of participatory democracy in their organization and state there is no single person who makes all the decisions, the group decides action. The Concerned Citizens invite all to join their meetings on the first and third Thursday of every month.

**Sept. 22**

• Railway Hospital, in conjunction with the American Association of Retired Persons, is offering its 55 can Alive Mature Driving Course. The eight-hour course will be held in the hospital's main conference room, on Sept. 22 and 23 from 9 a.m. to 1 p.m.

**Sept. 25**

• Railway Hospital is hosting the classroom refresher course to help community members 55 years of age or older revitalize their driving skills and thus help prevent accidents. The course covers age-related physical changes, declining perceptual skills, rules of the road, local driving problems, and license renewal requirements. Volunteer instructors recruited and trained by AARP conduct the course, which includes a video presentation and group discussion.

**Sept. 27**

• The Board of Trustees of the Railway Center Management Corporation (77A Railway-Center Partnership) will meet at 7 p.m. in the B1 Bodegon Restaurant, 169 W. Main St., Railway. For further information, call (908) 396-3545.

**Sept. 28**

• The Informational Health Seminar "Health Is Wealth" will be held from 9:30 a.m. to 2 p.m. at the Golden Age Towers, 200 Mill Ave., Railway. Topics include: Senior Housing, Security Updates, Health Insurance, Living Wills, New Jersey Estate, Plan Status, Testing, Blood Pressure, Breast Exam, Vision, Hearing, and Diabetes. There will be refreshments and admission is free. For information call (908) 391-5584 or (908) 756-2876.

**Announcement policy**

Couples are encouraged to send their engagement and wedding announcements to the lifestyle editor. Announcements should be typed, double spaced or lightly handwritten and no longer than one page. All announcements should have a deadline, above number for verification of it, questions arise.

Information requested for engagements are parents names, high school name and town, college name, town and degree, name of employer and town where located, job title, and the date of marriage.

Information requested for weddings are parents names, date of wedding, where the wedding took place, who officiated, who attended the bride and groom, high school name and town, college name, town and degree, date of employer and town where located, job title, and where the couple honeymooned and will reside.

**Attention churches**

This newspaper encourages congregations, temples, social and civic organizations to inform the editors about scheduled events and activities. Releases should be typed, double spaced, and include a phone number where a representative may be reached during the day.

**We want your news**

Your organization should be getting the publicity it deserves and we would like to help. We have a publicity handbook which explains how to tell your story. We would like to publicize your club, church, sports, school news, etc. If you have an idea for a picture or story, call Managing Editor Chris Sarwal at 686-7700, ext. 322 weekdays before 5 p.m. If you'd like a handbook, call and one will be mailed to you.

## RAILWAY PROGRESS - CLARK EAGLE



Clark First Ward Councilman Frank Mazzarella named residents Robert Lapidus and Madeline Britman as co-chairs of his upcoming special election. From left are Lapidus, Mazzarella and Britman.

## Councilman names election chairmen

At a recent meeting, Clark First Ward Councilman Frank Mazzarella named residents Robert Lapidus and Madeline Britman as co-chairs of his upcoming special election. Mazzarella was appointed to the Clark Council in December 1996, by a majority vote after the voluntary resignation of Gary Rotondo.

Lapidus, a member of the Clark Library Board, Clark Scholarship Fund and former member of the Clark Citizen Budget Advisory Committee stated, "During his time in office, Frank has demonstrated his abilities and is now ready to return to the council on his own."

A retired school teacher, whose children went through the local school system, Lapidus also expressed confidence that Mazzarella would work well with the pressures that desegregation had placed on the township. "I think he will find some good ways to economize and know that he works well with all types of people."

"I was a member of the Senior Housing Committee that studied senior housing and the lack of available land," said Madeline Britman. Britman, a six-year veteran of the Board of Education from Willow Way, further stated, "I am confident that Frank will be an asset to the senior citizens in town. We have talked about the prior studies and the possible resurrection of the Senior Housing Committee."

Mazzarella, a Fairview Road resident, is the director of the Bridgewater Township Sewer Utility, where he has worked since 1988. He holds EMT status as an active member of the Clark Volunteer Emergency Squad and has been Clark's appointed representative to the Railway Valley Sewerage Authority for several years. Previously, Mazzarella served as a member of the Clark Township Zoning Board of Adjustment.

## Incinerator sale talks continue

By Sam Dally  
Staff Writer

Negotiations continue between the UCUA and Ogle-Martin, the company that operates the incinerator in Railway, but the people involved are high-tipped about what's happening.

Stephen Vassakopis said on Monday that his company and the UCUA plan to hold more negotiations with the utilities authority.

"We've communicated with the shareholders our desire to keep communications and they have said the same," he said.

These negotiations with Ogle-Martin have been going on for weeks. These could result in the sale of the incinerator to Ogle-Martin. If this, the UCUA would attempt to lower the service fees it pays to Ogle-Martin.

Both sides would not comment on the progress of negotiations. Harry Pappas, deputy executive director of the UCUA, would not comment on the negotiations.

When asked about the progress of the negotiations, Vassakopis said, "They're tough questions. It's really subjective."

Bob Carroo of Railway said this week that his group, the Union Coun-

ty Concerned Citizens, is opposed to the sale of the incinerator "because the citizens have little enough control over it as it is." The UCUA has been against the UCUA incinerator since its conception and against waste incineration in general.

"Right now, it's owned by the county, which is us," he said. He also questioned Ogle-Martin's reasons for purchasing the incinerator, especially since the repeal of New Jersey's waste flow laws could threaten its profit margin. He said Ogle-Martin receives \$12 million in service fees, buying it would require the company to pay for the incinerator and to drum up business.

It could also result in the company taking a loss over the incinerator. New Jersey's waste flow laws guaranteed the UCUA business by forcing Ogle-Martin to accept waste from the county. This affects the county government because \$35 million of these fees are county guaranteed, and the state Legislature may require the county to pay all of the bonds.

These were overturned by federal court Judge Joseph Irucci last year. An appeal of this ruling on a two-year transition period for the repeal to a deadline of next month.

The UCUA is hoping the U.S. Supreme Court will hear an appeal on the case next month. If not, then the laws will be repealed.

This means that the UCUA will have to compete in an open market, something that it is not equipped to do right now.

The per-ton garbage fee or tipping fee at the UCUA is \$83.05, about \$40 higher than some Pennsylvania landfills. The negotiations with Ogle-Martin, with other vendors, are an attempt to reduce this number.

If the UCUA loses enough business, it may not be able to keep up on the debt service on its \$200 million bonds and may have to default.

This affects the county government because \$35 million of these fees are county guaranteed, and the state Legislature may require the county to pay all of the bonds.

## City honors Vietnam-era vets

By Lisa Ingalls  
Staff Writer

At the City Council meeting on Monday, the Vietnam Veterans of America posted colors and several retired servicemen were in attendance. Councilman Sam Mione, a former Vietnam veteran, presented several resolutions to the servicemen in attendance. Jean Stalevic received a resolution for being the Gold Star Mother for September 1997.

A Gold Star Mother is recognized each September for giving the ultimate sacrifice, the death of a son or daughter in combat for their country.

Dave Murray, chairman of the POW/MIA Committee of the New Jersey State Council of Vietnam Veterans Association, received a resolution for his tremendous efforts to assist the American public of the soldiers still Missing in Action and the soldiers still being held as Prisoners of War.

Also in attendance were Rev. and Mrs. Rudolph P. Gibbs who received a resolution for their outstanding work and the exceptional moral standard they put forth as the first couple lost their sons and daughters in combat.

Councilman Mione went on to present two more resolutions. Ken Deak, chairman of the Agent Orange Committee of the New Jersey State Council of Vietnam Veterans Association, presented several resolutions to the servicemen in attendance. Jean Stalevic received a resolution for being the Gold Star Mother for September 1997.

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<b>Fresh HARD ROLLS</b> 6 FOR 99¢ <b>SALADS</b> POTATO, COLE SLAW MACARONI 99¢ LB.	<b>Sunday STAR-LEDGER</b> 1/2 PRICE ONE PER CUSTOMER LIMITED QUANTITY	<b>MORNING SPECIAL</b> <b>FREE</b> SMALL COFFEE 8 OZ.	<b>LIVERWURST</b> 99¢ 1/2 LB.	<b>RICHMANS ICE CREAM</b> 99¢ PT.
<b>ROAST BEEF</b> \$2.59 1/2 LB.	<b>HAM &amp; AMERICAN CHEESE ON A HARD ROLL</b> 99¢ plus tax	<b>AMERICAN CHEESE</b> 99¢ 1/2 LB.	<b>SUNSHINE FRESH 100% ORANGE JUICE</b> 99¢ 1/2 GAL.	

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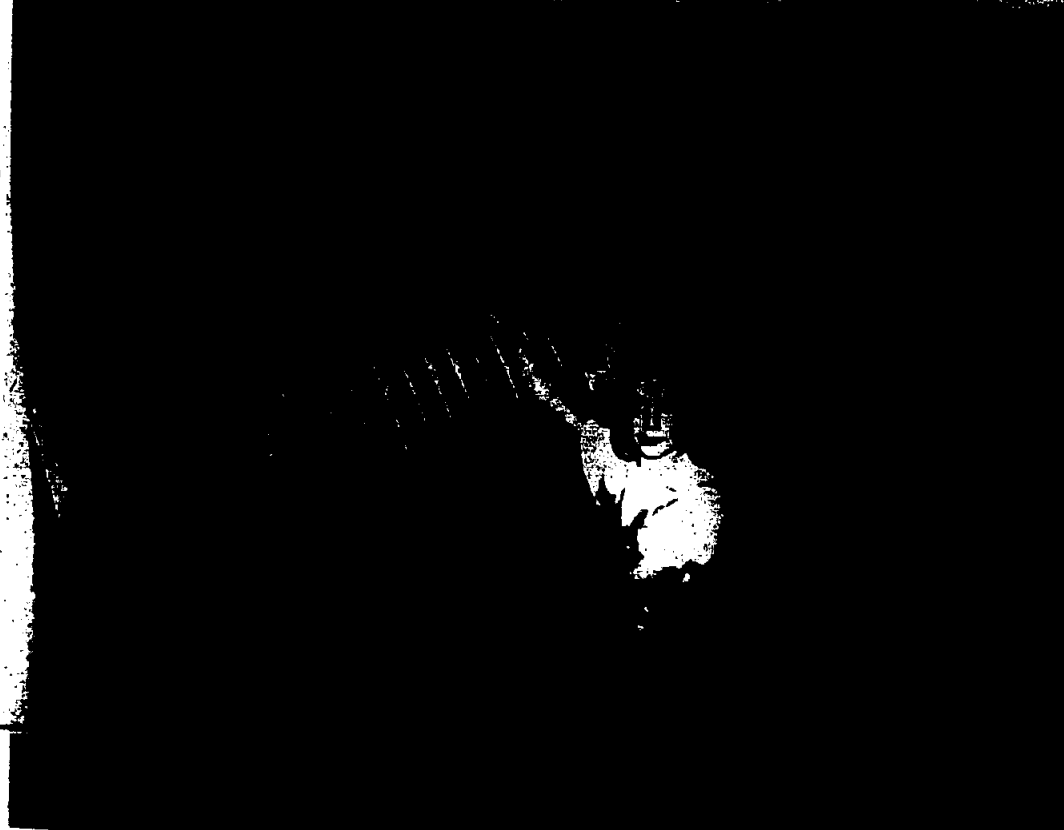






1. *Journal of the American Medical Association*, 1997; 277: 1039-1043.





Eugenie and Basil Richard of Summit get preparations ready for the Greek Festival to be held this weekend at Holy Trinity Greek Orthodox Church, 250 Gallows Hill Road, Westfield.

## Church invites area residents to Greek-style cultural event

The annual Greek Festival of Westfield will be held tomorrow, Saturday and Sunday on the grounds of Holy Trinity Greek Orthodox Church, which is located at 250 Gallows Hill Road in Westfield.

For those who like Greek food, this is a chance to savor authentic cuisine, including pastries like baklava and other honey-laden treats made and baked on the premises. All food is available for takeout.

"Our festival is the oldest Greek Festival in New Jersey," says Kassandra Rios of Holy Trinity, last year's co-chair, "and we have learned by experience how to put on a great show."

This weekend, the church hall and grounds will be transformed into a Greek village. Mosouka, roast lamb and Greek salad are among the offerings from the tavern served

both indoors and in an outdoor tent. A live Greek orchestra and dancers in traditional costume add to the festive atmosphere on Friday and Saturday nights.

For the family, there will be children's rides, games, and crafts. An arcade of small shops will be selling books, toys and CD's, jewelry, and imported items like Greek olive oil and coffee.

Event hours are 11 a.m. to 11 p.m. tomorrow and Saturday, and 10 a.m. to 7 p.m. on Sunday. Ticketed food and parties may be ordered by phone (908) 233-8333 or fax (908) 233-0623.

Donation is \$1 and children under 12 enter free. The festival is held rain or shine and single parking is available. For more information, call the church at (908) 233-8333.

## OBITUARIES

### Harvey H. Richer

Harvey H. Richer, 77, of Delray Beach, Fla., formerly of Clark, died Sept. 10 at the Delray Beach Hospital, Delray Beach, Fla.

Born in Newark, Mr. Richer lived in Perth Amboy and Clark before moving to Delray Beach in 1983. He was president of the Friends of the Library, an organization that operated the building of the Clark Public Library. Mr. Richer became a member of the library's board of trustees. He was a charter member, historian for 18 years, a former treasurer and board member of Temple Beth O'r. Mr. Richer co-chaired fund-raising events for the purchase of the land where Temple Beth O'r was built. He was a certified public accountant and had been the controller for American Petroleum Corp., Perth Amboy, for 23 years and retired in 1985. Mr. Richer also maintained a private accounting practice in Perth Amboy/Brooklyn and Clark from 1943 to 1985.

He was a member of the American Institute and the New Jersey Society of Certified Public Accountants. Mr. Richer was a member of B'nai B'rith since 1951 and served as president of the Clark chapter when it was named Lodge of the Year in 1980, and he was named B'nai B'rith Man of the Year in 1971. He was a member and had been a president, treasurer, secretary of more chapters of the Clark Lodge. Mr. Richer also was a president of the New Jersey Chapter of the Leukemia Society of America, Union of Clark.

Mr. Richer also served on the board of directors and was a member of the board and regulations committee of the Raritan Bay Adult Community in Delray. He was a 1943 graduate of Newark University, now Rutgers. Mr. Richer was the manager of the Clark basketball team and a model winning ping-pong player at the school.

Surviving are his wife, Ethel; a son, Alan R.; a daughter, Jean-Ellen King, and two grandchildren.

Funeral services will be held at 10 a.m. on Sunday, Sept. 14, at the Clark Funeral Home, 1000 N. 1st St., Clark. Burial will be in the Clark Cemetery.

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## OBITUARIES

### Charles J. Thuro

Charles J. Thuro, 79, of Clark, died Sept. 10 at the Clark Hospital, Clark, N.J.

Born in Hillside, Mr. Thuro moved to Clark 22 years ago. He was a maintenance worker for the Union County regional school district for 15 years and retired in 1981. Previously, Mr. Thuro had been a co-owner of Thuro's Tavern, Hillside, for 46 years until 1966. During World War II, he served in the Army with the 11th Airborne Division in the Pacific Theater. Surviving are his wife, Lena, and a son, Charles J. Jr.

Funeral services will be held at 10 a.m. on Sunday, Sept. 14, at the Clark Funeral Home, 1000 N. 1st St., Clark. Burial will be in the Clark Cemetery.

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## EDUCATION

### District offers new Spanish class

By Lane Ingalls

The Linden Elementary Schools are giving first graders a "head start" by introducing a new conversational Spanish program.

The Linden School District, headed by Superintendent James B. Clarke, Jr., will begin a district-wide implementation of an educational program teaching all first grade students in the seven elementary schools conversational Spanish.

After conducting a survey of the elementary teachers and principals, the district decided to offer Spanish because it is the most popular language choice of students in the district.

According to district World Language, Bilingual/ESL Supervisor, Sylvia M. Smith, "The program gives the district a head start on the new State Core Curriculum Standards which will require fourth grade students to demonstrate proficiency in a World Language by the year 2001."

The district's 20 first grade teachers attended two in-service training

workshops at the McManis Middle School conducted by Smith.

Smith stated, "Teachers were given instruction in conversational phrases, vocabulary and Spanish phonetics via video and audio cassette tapes."

Students will probably begin with simple phrases like "Buenos Dias" or "Hola Como Estas?"

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Above, Maryann Chatfield, principal of St. Mary's School of Rahway and Dina Faria, second grade teacher, welcome children back to school. Below, kindergarten students Zuleika Maxmin, Kristiana Thrash and Mia Fenna are happy to be back at St. Mary's School.



## St. Mary's School welcomes students

St. Mary's School in Rahway opened its doors on Sept. 4 to 265 students from pre-K through 8th grade, an increase from the 230 students last year.

During a special Mass given for the school community on Monday, Maryann Chatfield, principal, welcomed the new students, parents and four new faculty members.

The new teachers are Joseph Paradise, Kindergarten; Greg Shannon, 3rd grade; Jessica Holtek, physical education; and Larry Mitocica, computers.

St. Mary's again offers a choice of whole- or half-day pre-K sessions. A Care program for before and after school is offered for a small fee.

Students in Kindergarten through 8th grade receive weekly classes in computer science, art, music, gym and religion.

Some classes still have availability.

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## BUSINESS

### Company celebrates

Union County Florist Supplies Inc., an area wholesale distributor of fresh flowers, floral craft and hobby supplies, will celebrate its 50th anniversary this month by making a special donation to the American Cancer Society in memory of its founder Albert Brown.

A subscription to your newspaper keeps your college student close to hometown activities. Call 908-686-7753 for a special college rate.

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Christopher Luongo, Esq.

Chiropractors



## RVSA plant aids oil spill cleanup

A broken fuel line at Schering-Plough's Kenvilworth facility caused 8,000 gallons of heating oil to spill into a tank that regulates the company's sewage, a spokesman for the plant said.

The leak inside the Galloping Hill Road facility's main boiler house was discovered by a worker at about 5:30 a.m. on Sept. 7, said company spokesman Bill O'Donnell. O'Donnell described the incident as a rupture of a regulator in the boiler room.

The break in the fuel line reportedly came between 1 a.m. and 5 a.m. The company, however, is still unsure what caused the regulator to rupture in the first place.

The liquid, described as No. 6 fuel

oil, then flowed into a 400,000-gallon settling tank. The tank, O'Donnell said, collects sewage runoff from the plant and then regulates its flow into the Rahway Valley Sewerage Authority's main sewer line. The oil is thick and heavy and moves slowly. Therefore, it must be heated before being used as fuel, O'Donnell said.

O'Donnell said that Schering-Plough's main concern at the time of the incident was the possibility that the oil could cause blockage in local sewer systems.

"The substance is not readily flammable, but has the potential to clog the sewer system," said the spokesman, who added that the majority of the fuel oil remained contained within the tank, and ultimately had no effect on the sewage system in the area. He also said that the fuel oil posed no danger to the public.

## Historical Society displays photos

More than 300 historic photographs of Rahway, most of which have never before been seen by the public, will be published by the Rahway Historical Society, announced Linda McTeague, executive director of the organization.

Due for release in early December, "Images of the Past: A Rahway Album" will contain rare pictures dating from the mid-19th century to the early 20th century. "Many will be assigned to show fascinating details," said McTeague. "The book will provide a wonderful photographic history of Rahway that is sure to become a treasure for many."

The photographs, taken from the collection of the society and including some donated by Rahway citizens, will be presented in a 160-page hardcover book with an attractive cover. F. Alexander Shipley, author of

"Rediscovery of Rahway," is writing the explanatory text. The book will be designed by Sara H. Pender.

"The photographs selected are representative of practically all aspects of life in Rahway," according to Shipley. The book will contain photos of businesses and industries, including a rare picture of Milton Mills. About three dozen photographs alone will illustrate the business district of Rahway in the late 19th and very early 20th centuries. Some show interior shots of various stores. Other photos show the operations at Quinn and Boden and Westmoreland, including the harvesting of wheat fields that once surrounded the factory.

Scenes of residential neighborhoods, individual houses, leisure activities, homes and carriages, celebrations, organizations, athletes,

## Company conducts 'Super Bowl' search

Attention small business: Imagine seeing your business featured in MBIE's professionally produced commercial on the world's largest advertising stage — Super Bowl XXXII.

It could happen to one lucky business in Rahway, thanks to a national search sponsored by MasterCard.

Beginning Sept. 1, MBIE is offering small businesses the advertising change of a lifetime with its "See Your Small Business on the Super Bowl" Search. The grand prize winner will receive \$10,000 and an opportunity to promote their small

business on MBIE's nationally televised commercial to be aired during the 1998 Super Bowl, Jan. 25. To enter the nationwide search, representatives of small businesses with no more than 20 employees, home-office workers and "road warriors" are asked to describe in 100 words or less what they would tell America about their business on MBIE's Super Bowl commercial.

In addition to the grand prize winner, two runner-up finalists will receive \$1,000 each and 10 finalists will be selected to receive \$500 cash awards.

## NEWS CLIPS

**Development lecture**  
On Sept. 24, a presentation will take place at the Union High School Auditorium from 7:30 to 9:30 p.m. The presentation is a two-hour lecture by Dr. Anthony Colella, a graduate and specialist in the field of leadership/management and organizational psychology, an author, an expert in the field of child growth, and has owned and directed a private school in New Jersey.

Cangelosi is a graduate professor and author. For the past 25 years, he has been involved in teacher training, counseling, stress management, interpersonal communications, self-esteem, and peak performance acquisition.

Together these dynamic gentlemen will cover the development needs of high school adolescents with respect to their psychological and sociological maturity. By giving concrete strategies for developing an ongoing communication with your adolescent, Colella and Cangelosi will empower you to overcome outside influences. The night's focus will be for building on the strength that comes from a healthy relationship between parent and adolescent.

**Library programs**  
The Clark Public Library has announced the fall children's program beginning Sept. 23. Pro-school children, 3 to 5 years of age, may register for storytime to be held on Tuesdays at 10:30 a.m. or Thursdays at 6:30 a.m. Children, 2 to 3 years of age, may participate in a program with their parent or caregiver on Wednesday mornings at 10:30 a.m. All programs are held in the library's Ayers Meeting Room and are open without charge to children who are Clark residents. To register, call the library at (908) 388-5299 or visit the library at 3030 Westfield Ave. on or after Sept. 9. The program schedule is available for pickup at the library.

A new program for school-age Clark children will begin on Sept. 23 when the "Young Reader's Club" will hold its first meeting at 3:30 p.m. The theme will be "Children's Books: A Lifetime for a Lifetime." Children, ages 6 to 12, are invited to participate in this monthly program. No registration is required but names may be placed on the list to ensure a spot.

The Clark Public Library offers all persons equal access and opportunity.

**Hospital program**  
To enhance the quality of life for residents of Rahway Hospital's skilled nursing facility, the hospital offers a Pet Therapy Program. Through the program residents can accept visits from cats and dogs.

"Time and time again we noticed more and more residents placing pictures of their beloved pets at their bedsides," said the program's coordinator, "We try to make residents feel as comfortable as possible while waiting the transfer to their homes. A visit from their pet can really brighten the day and aid in the rehabilitation process. All pets that 'need a helping paw' and visit Care Connection receive a business card to be kept in their folder, identifying them as a participant in the program. Pet owners who visit the library to request appropriate arrangements be made in advance.

**Recycling program**  
The City of Rahway Department of Public Works/Office of Recycling is proud to announce the initiation of a pilot program for demanufacturing of electronic products such as computers, printers, televisions, VCRs, cameras, telephones, telecommunication equipment, microwave ovens, fax and copy machines, home audio and stereo equipment.

The City of Rahway department of Public Works/Office of Recycling will be implementing a first-of-its-kind program in the US for the curbside collection of this material. Residents will be notified to schedule an appointment for collection and the materials will be delivered directly to the facility.

The purpose of this program is to remove potentially hazardous components from the municipal waste stream and reuse, as well as recycle component parts.

For more information regarding this program, contact Michael Smallegange, Recycling Coordinator at (908) 827-2159.

## SPORTS

**Soccer season is here**  
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Those eight area schools opening on Sept. 20 include Union, Elizabeth, Linden, Hillsdale, Johnson, Governor Livingston, Bradley and Dayton.

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## LOCAL SPORTS HIGHLIGHTS

The New Jersey Interscholastic Athletic Association (NJIAA) and the New Jersey Scholastic Coaches Association (NJSCA) has announced the scheduling of a Basketball Coaches Clinic to be held Friday, Oct. 3 at Rider University in Lawrenceville.

The timeframe for the clinic is 9 a.m. to 3 p.m., with registration opening at 8 a.m.

The clinic is designed to meet the needs of varsity coaches, assistant coaches and recreational coaches. The registration fee schedule is as follows:

1997-98 NJSCA members: \$35, on-site \$45  
Non NJSCA members: \$45, on-site \$55  
Includes 97-98 NJSCA membership: \$65, on-site \$75

The clinic package includes continental breakfast, lunch, clinic packet, shirt and binder/portfolio. The agenda is as follows:

8:00-9:00: Registration/Coffee  
9:00-9:50: Bob Hurley, St. Anthony's H.S. — "Special Situations"  
10:00-10:50: Phyllis Magala, Seton Hall — "Zone Attacks"  
11:00-11:50: Featured Speaker — Steve Lavin, UCLA  
12:00-12:45: Lunch — Sponsored by Soaker Stadium  
12:45-2:00: Kevin Barnett, Rutgers, and Don Harum, Rider, — "Man To Man Defense"  
2:00-2:50: Bill Carmody, Princeton, — "Man Offense"  
2:50-3:00: Summary/Evaluation

Exhibitors of basketball products are encouraged to participate. More information about the Basketball Coaches Clinic may be obtained by calling Emie Finizio at the NJIAA at 609-259-2776.

\*\*\*

Mike Gubler, head coach of the 1997 ABA champion Trenton Flyers and director of Sharp Shooters Basketball Camp/Clinics, will be directing the Second Annual Fall Basketball Clinic at McCourtin High School in Trenton.

The clinic is for boys and girls at every level and between the ages of 5-18.

It will be held on consecutive Sundays in November on the 2nd, 9th, 16th and 23rd.

Shooting, passing, dribbling and defense will be emphasized and specific guard and big men drills will be incorporated in this interactive clinic.

The cost is \$25 per session, with a variety of discounts available for all four sessions.

At the door sign-ups are welcome.

A brochure about the Second Annual Fall Basketball Clinic at McCourtin may be obtained by calling Gailley at 609-448-6128.

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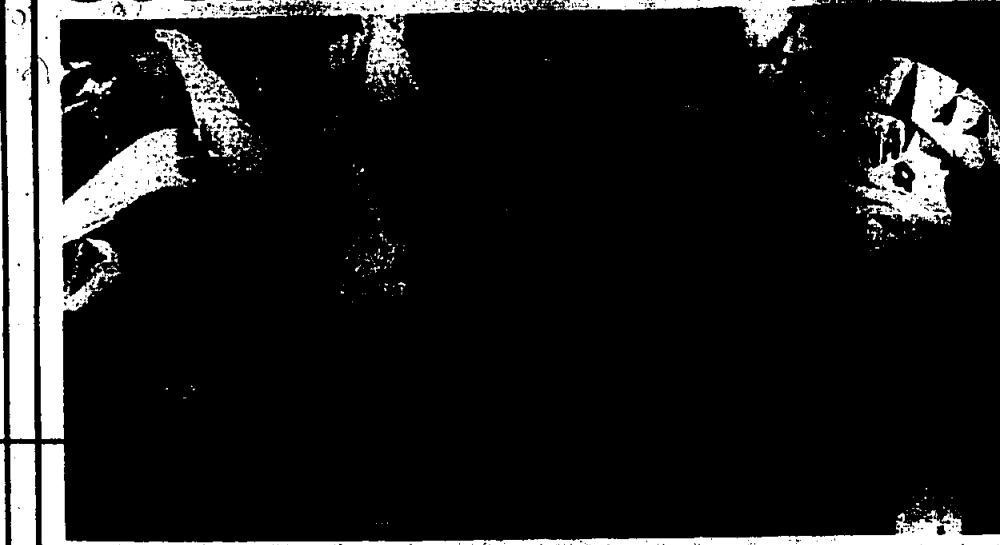
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## Marion Roofing wins softball championship

Marion Roofing captured the Union County Senior Softball League's 60-Plus Division championship by defeating Mangela Realty 4-3 in the title game held last month.

Marion Roofing, guided by manager Ben Modica, has the league's best regular-season record at 15-3.

Marion Roofing earned the right to defend its title by defeating Pioneer Tristep 11-7 in the first round of the playoffs.

There was no score in the championship game until Mangela Realty scored a run in the top of the fifth for a 1-0 lead.

Marion Roofing answered by scoring two runs in the bottom of the fifth for a 2-1 advantage.

Bob Palumbo drove in the first run with a single and Modica the second on a sacrifice fly.

Mangela Realty came back to take the lead again by scoring its final two runs in the top of the sixth.

After failing to tie the game in the bottom of the sixth and after holding Mangela Realty scoreless in the top of the seventh, Marion Roofing had just one more chance to win the game as it came to bat in the bottom of the seventh.

George Zimmerman led off the inning for Marion Roofing with a single.

After an Armando Duarte single, Gordon LeMay belted a double down the first base line to bring in Zimmerman with the tying run. Joe Lauer then walked and that gave Marion Roofing the bases loaded with none out.

After Frank Smith Jr. was out, winning pitcher Cliff Jackson (8-2) singled in the winning run.

Jackson pitched well, allowing few hits and no walks.

Mike Dempsey pitched well for Mangela Realty.

**Golf Coaches Clinic Oct. 1**  
The New Jersey Interscholastic Athletic Association (NJIAA) and the New Jersey Scholastic Coaches Association (NJSCA) has announced the scheduling of a Golf Coaches Clinic to be held Wednesday, Oct. 1 at Marriott's Seaview Resort in Absecon.

The timeframe for the clinic is 9 a.m. to 4 p.m., with registration opening at 8:30 a.m.

Coaches are asked to bring their clubs.

This clinic is designed to meet the needs of varsity coaches, assistant coaches and recreational coaches. The registration fee schedule is as follows:

1997-98 NJSCA members: \$130, on-site \$140  
Non NJSCA members: \$140, on-site \$150  
Includes 97-98 NJSCA membership: \$150, on-site \$160

The above fees include continental breakfast, all day instruction, lunch, and 18 holes of golf.

The agenda is as follows:

8:00-9:00: Registration  
9:00-10:15: Introduction — NJIAA and NJSCA  
10:15-11:00: Clinic Instructor — Dennis Clark, Director of Instruction at Marriott's Seaview Resort  
12:45-5:00: Practical applications on the course (18 holes)  
Exhibitors of golf products are encouraged to participate.

More information may be obtained by calling Emie Finizio at the NJIAA at 609-259-2776.

**Fencing Coaches Clinic Oct. 18**  
The New Jersey Interscholastic Athletic Association (NJIAA) and the New Jersey Scholastic Coaches Association (NJSCA) has announced the scheduling of a Fencing Coaches Clinic to be held Saturday, Oct. 18 at Morris Hills High School in Rockaway.

The timeframe for the clinic is 9 a.m. to 3 p.m., with registration opening at 8:30 a.m.

This clinic is designed to meet the needs of varsity coaches, assistant coaches and recreational coaches. The registration fee schedule is as follows:

1997-98 NJSCA members: \$25, on-site \$35  
Non NJSCA members: \$35, on-site \$45  
Includes 97-98 NJSCA membership: \$45, on-site \$55

The above fees include all clinic presentations, luncheon and clinic materials.

The agenda is as follows:

8:00-9:00: Registration  
9:00-10:00: Morning Session — Interactive Skills, "Hands-On Session" (Need fencing gear)  
10:00-11:00: NJIAA Meeting (Lunch will be provided)  
11:00-12:00: Afternoon Session — Referee Training, Open coaches and anyone else interested in being rated for NJ high school officiating. (Materials will be sent to you for study prior to the session.)  
USFA coaches and officials are featured clinicians.

More information may be obtained by calling Emie Finizio at the NJIAA at 609-259-2776.

**Softball tryouts later this month**  
The North Jersey Macabi Girls Fastpitch Team, gold medalist at the 1997 Macabi games, will hold tryouts in North Edison for its 1998 girls fastpitch team on the following dates:

Saturdays, Sept. 13 and 20 from 9 a.m. to 2 p.m.  
Sundays, Sept. 14 and 21 from 9 a.m. to 2 p.m.  
Players must be Jewish and ages of 13-16. The Macabi Games will take place next August.

Call Neal Axelrod at 732-499-0660.

The Central Jersey Mustangs Girls Fastpitch Association will hold tryouts in North Edison for its 18under, 16under, 14under and 12under teams on the following dates:

Saturdays, Sept. 13 and 20 from 9 a.m. to 2 p.m.  
Sundays, Sept. 14 and 21 from 9 a.m. to 2 p.m.  
Call Bob Lurie at 732-945-1994 or Neal Axelrod at 732-499-0660.

**"COME CELEBRATE!"**

OUR NEWLY RENOVATED FACILITY

**THE LEHRER-GIBILISCO FUNERAL HOME**

FEATURING THE NORTH EAST CHAPTER OF THE PROFESSIONAL CAR SOCIETY

COME AND SEE ANTIQUE HEARSES AMBULANCES FLOWER CARS LIMOUSINES

275 WEST MILTON AVENUE

RAHWAY, NEW JERSEY

*"Our Ribbon Cutting Ceremony"*

SUNDAY, SEPTEMBER 14, 1997

11:00 AM TO 3:00 PM

**"FREE - OPEN TO THE PUBLIC"**

FOOD, GIFTS, AND MUSIC

with a PROFESSIONAL CAR SHOW

**COME ONE AND ALL!**

Sponsored by Joseph D. Gibilisco/James M. Zwiab, Co-Owners

**PROSTATE CANCER SYMPOSIUM**

*What you know can save your life*

Thursday, September 18 • 7-9 PM

Orange Avenue Middle School • Cranford

Advancements in the detection and treatment of prostate cancer is information that every man needs to know. Although we don't know why some men get prostate cancer and others do not, we do know that the incidence of prostate cancer is on the rise. The good news is treatment options are available.

Join us and Matthew Whang, MD, Board Certified Urologist, for an informative and interactive discussion on:

- risk factors and family history
- the importance of early detection
- latest advances in treatment options and research protocols

A prostate cancer survivor and his wife will offer a unique perspective on living with the diagnosis and the leader of a prostate cancer support group will discuss how a support system helps men cope with the disease.

The program is FREE, but reservations are required. Please call (908) 810-6472. Refreshments provided.

**PROSTATE CANCER SCREENING**

For men 50-70 years of age

Tuesday, September 23 • 2-6 PM

Saint Barnabas Cancer Center at Union

1050 Galloping Hill Road, Union

Appointments are required. Call (908) 810-6472.

**Saint Barnabas Cancer Center AT UNION**

Center of Hope - Center of Life

An affiliate of the Saint Barnabas Health Care System

Get **FREE** Sports Information By Telephone!

**Call Today!**

**(908) 686-9898**

& Enter A+4 (Right Selection Number)

**It's Free!!!**

**NATIONAL SCORES**  
3100 NFL Scores  
3105 AL Baseball Scores  
3101 NFL Scores  
**SCHEDULES/LINES**  
3120 NBA Schedules  
3121 NFL Schedules  
3124 NFL











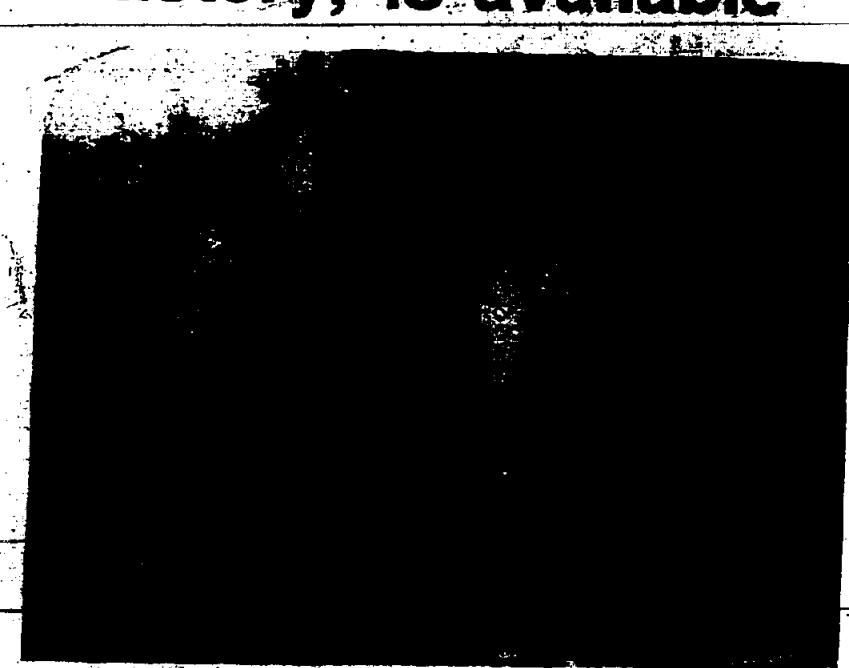




## Rahway home, filled with history, is available

Picture yourself on a cool summer evening, sitting on a sprawling open wrap-around porch, enjoying the breeze — savoring the tranquility in your wicker rocker. Feel your body relax from a hard day's work, sipping tea and listening to the rhythmic sounds of the crickets. What an enchanting experience — first intercoms were installed in this stately house for the servants. A long pipe, furnished on each end, went from the first floor all the way up 50 feet to the servants' quarters. When the family wanted to summon the servants from the top level, they would make a loud noise in the pipe which would echo upstairs, and the servants would know to get their car on the funnel and listen for requests.

In the early 1900s, the carriage house in the rear of this 283-foot property was used for the family's horses and carriages. A long pebbled drive way on each side of the house supplied plenty of room for the massive wheels that provided transportation, the bulky milk truck and the carriages of many visitors. During these genteel times, when the lady of the house had a tea for the Rotary Club wives, or when any woman came to visit, each female guest presented a calling card — much like the business cards we now use — to the maid who would deliver it to the mistress. When the mistress would then either accept the card or not. Guests were either received in the music room or on a nice summer day, in the front rose garden that lined the rear yard. Shaded by 100-year-old sycamore trees and



This Victorian house at 298 Elm St., which has a rich history, is looking for a new family to grace its spacious rooms. Call CENTURY 21 J.R.S. Realtors for more information.

See RAHWAY, Page 12

## Value Range Marketing is selling homes faster

A revolutionary marketing concept introduced last year, called Prudential Value Range Marketing, was introduced in New Jersey last fall by the Prudential Real Estate Affiliates. PVRM has lived up to its promise to sell homes more quickly. According to agents at The Prudential New Jersey Realty, the strategy is definitely working: homes that languished on the market are suddenly selling, often after multiple offers, and unusual homes are finding a fair market price with this system.

The strategy is quite simple. Instead of asking a fixed price, sellers put their home in one of the pre-set "Value Ranges." The owners then agree to "entertain offers" within the range they've chosen. They know that some offers may come in below their target price, but they are willing to negotiate on the principle that any offer is better than no offer.

Buyers like the program because they feel more comfortable making a low offer, and they feel they have a better chance of making a good deal with Prudential Value Range Marketing. Many buyers say they have made offers on PVRM listings that they would not have offered to buy at a fixed price. And many PVRM listings attract multiple offers.

One of the first PVRM success stories was a condominium in Springfield being marketed by Myra Leader of The Prudential

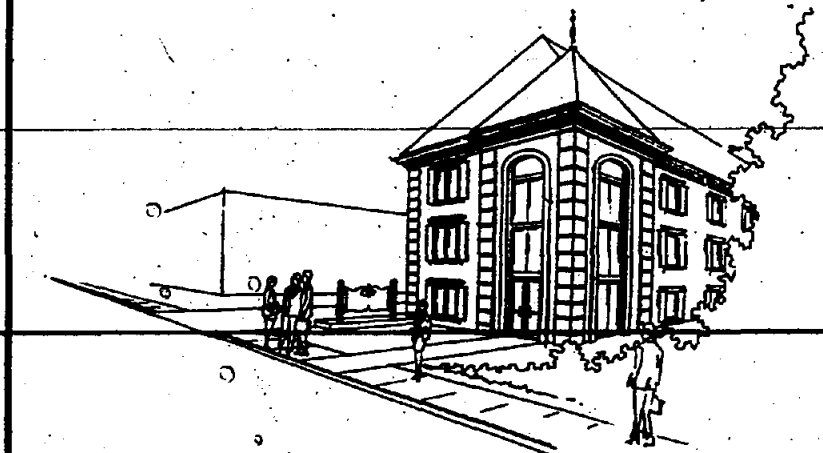
## Pogo Realtors is rebuilding

On Jan. 25, the home office of Century 21 Pogo Realtors was destroyed by a fire. This will translate into a positive move for the Union community. Century 21 Pogo Realtors is building its offices, and by January 1988 will open a modern full service real estate facility.

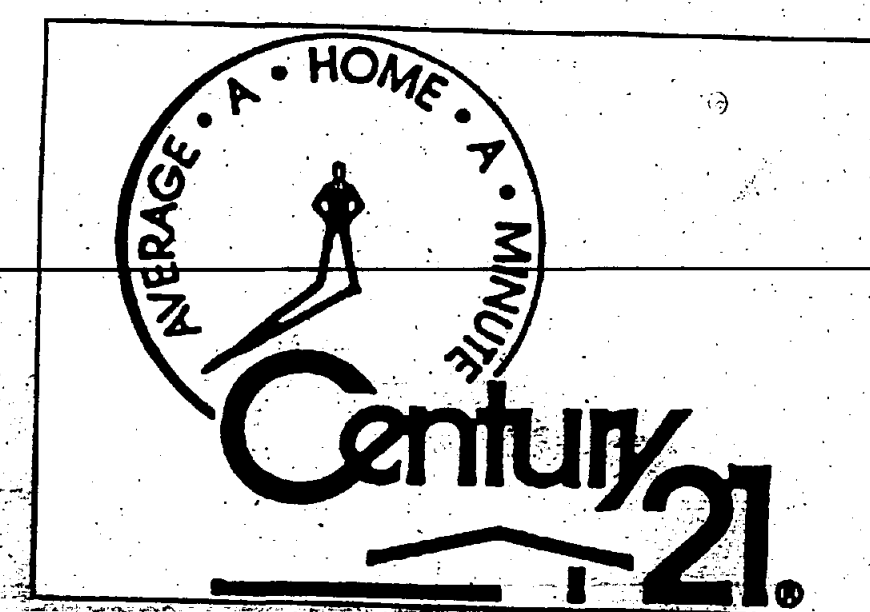
Janusz Pogorzelski, owner of Century 21 Pogo Realtors, said, "Our new office building is designed to accommodate substantial space for buyer and seller seminars, as well as state of the art training facilities."

Pogorzelski projects that his new offices will better serve the residential and commercial needs of the area with selling, buying and investment services. The exciting growth that Century 21 Pogo Realtors will experience will create the need to increase sales staff.

For further information about joining the Century 21 Pogo Realtors sales staff, call Mr. Pogorzelski at (908) 851-2121.



This is an artist rendering of the new Pogo Realtors on Stuyvesant Avenue in Union.



## Whether it's time to buy or sell, see what #1 can do for you.

<b>CLARK</b> <b>BEAUTIFUL COLONIAL</b> 1000 sq. ft. 3 bed, 2 bath, 1 car garage. Call for details. Call CENTURY 21 J.R.S. Realty (908) 855-8000.	<b>CLARK</b> <b>COZY RANCH</b> 1000 sq. ft. 3 bed, 2 bath, 1 car garage. Call for details. Call CENTURY 21 J.R.S. Realty (908) 855-8000.	<b>CLARK</b> <b>EXCELLENT INCOME POTENTIAL</b> 1000 sq. ft. 3 bed, 2 bath, 1 car garage. Call for details. Call CENTURY 21 J.R.S. Realty (908) 855-8000.	<b>CLARK</b> <b>ELIZABETH</b> 1000 sq. ft. 3 bed, 2 bath, 1 car garage. Call for details. Call CENTURY 21 J.R.S. Realty (908) 855-8000.	<b>CLARK</b> <b>ELIZABETH</b> 1000 sq. ft. 3 bed, 2 bath, 1 car garage. Call for details. Call CENTURY 21 J.R.S. Realty (908) 855-8000.	<b>CLARK</b> <b>ELIZABETH</b> 1000 sq. ft. 3 bed, 2 bath, 1 car garage. Call for details. Call CENTURY 21 J.R.S. Realty (908) 855-8000.
<b>CLARK</b> <b>ELIZABETH</b> 1000 sq. ft. 3 bed, 2 bath, 1 car garage. Call for details. Call CENTURY 21 J.R.S. Realty (908) 855-8000.	<b>CLARK</b> <b>ELIZABETH</b> 1000 sq. ft. 3 bed, 2 bath, 1 car garage. Call for details. Call CENTURY 21 J.R.S. Realty (908) 855-8000.	<b>CLARK</b> <b>ELIZABETH</b> 1000 sq. ft. 3 bed, 2 bath, 1 car garage. Call for details. Call CENTURY 21 J.R.S. Realty (908) 855-8000.	<b>CLARK</b> <b>ELIZABETH</b> 1000 sq. ft. 3 bed, 2 bath, 1 car garage. Call for details. Call CENTURY 21 J.R.S. Realty (908) 855-8000.	<b>CLARK</b> <b>ELIZABETH</b> 1000 sq. ft. 3 bed, 2 bath, 1 car garage. Call for details. Call CENTURY 21 J.R.S. Realty (908) 855-8000.	<b>CLARK</b> <b>ELIZABETH</b> 1000 sq. ft. 3 bed, 2 bath, 1 car garage. Call for details. Call CENTURY 21 J.R.S. Realty (908) 855-8000.



**House**  
 ROSELLE CLASSIC STYLING  
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Call Ron Sharpe @ (201) 376-4700  
 Century 21 Ron Sharpe Realty, Inc.



## TRANSACTIONS

Real estate transactions are recorded in the office of the county clerk. *Worldwide News* publishes an abbreviated version of all transactions recorded in the 12 Union County municipalities the newspaper covers. The information is provided by TRW Property Data, a Fort Lauderdale, Fla., information service, and is published approximately six weeks after it is filed in the county clerk's office.

### Clark

Bruce R. and Helaine B. Sedovitz sold property at 1 Aiken Drive to George F. Rodriguez for \$242,600 on May 23.  
Robert and Donna Strano sold property at 1 Daves Drive to Ward Cox for \$165,500 on May 27.  
Lorraine Davidson sold property at 58 Peak Road to Donald Massarelli for \$194,000 on May 28.

### Elizabeth

Edmund F. Gliska sold property at 625 Clarkson Ave. to Isabel Belen for \$68,500 on May 19.  
Hugo A. and Rita T. Herrera sold property at 828 Sheffield Ave. to Osama Yacou for \$121,000 on May 19.  
Helen E. Nester sold property at 1860 S. Rhinora Ave. to Maribel Starks for \$68,000 on May 19.

### Hillside

Carolyn B. Bunsell sold property at 408 Hollywood Ave. to Alexander Moses for \$117,000 on May 16.  
Eleanor G. Smith sold property at 340 Harvard Ave. to Delvete Doubo for \$59,740 on May 16.  
Citibank NA sold property at 322 Hillside Ave. to James Kanyon for \$145,000 on May 21.

### Kearns

Julio and Terecia D. Dequastello sold property at 66 Birch St. to Timothy D. Riley for \$160,000 on May 29.  
John M. and Karen A. Hicks sold property at 741 Vernon Ave. to James P. Hamilton Jr. for \$170,000 on May 30.  
Jacqueline Ryan sold property at 662 Richfield Ave. to Marilyn Cook for \$66,666 on June 2.

### Linden

Chase Mortgage Services Inc. sold property at 823 Hanes St. to C&S Builders LLC for \$80,000 on May 15.  
Lisa Schwartz and Janice Cook sold property at 413 Rosewood Terrace to Alfredo Perez for \$125,000 on May 15.  
Baruch and Penina Aron sold property at 834 DeWitt St. to Javier D. Rendon for \$100,000 on May 13.  
Paul E. Sotomayor sold property at 22 Belmont Terrace to Michael P. Jones for \$130,000 on May 14.  
Louise Wilson sold property at 717 Carnegie St. to Kevin Pogue for \$120,000 on May 15.  
Stanley E. Genowefa Kleib sold property at 629 Maple Ave. to Leszek Mirzajewski

ki for \$180,000 on May 23.  
John L. Colish sold property at 2886 Ogden St. to Jose D. Lopez for \$82,500 on May 15.  
May Babayk sold property at 738 Demma Place to Antonio Oliveira for \$138,000 on May 23.

### Mountainside

Raymond J. and Dorothy Harrold sold property at 335 Linda Drive to Luisa Canellino for \$238,000 on May 23.  
Arthur B. Cross and A.J. Cross sold property at 1573 Groves Lane to Dennis O. Ayers for \$242,500 on May 28.  
Samuel and Yelena Alzenberg sold property at 1483 Fox Trail to Frank P. Nixon for \$400,000 on May 31.

### Ramsey

Reynold K. and Susan P. Green sold property at 574 Jefferson Ave. to Salvatore M. Delano for \$156,500 on May 19.  
Rita C. Sznanko sold property at 221 Villa Place to John Sznanko Jr. for \$115,000 on May 20.  
Eileen Murphy sold property at 951 James Ave. to Dwayne Wade for \$102,500 on May 21.  
Chet L. and Patricia Androsiglio sold property at 2224 Allen St. to Jason Napier for \$129,900 on May 21.

Michael W. and Adana P. Skopa sold property at 901 Madison Hill Road to McArthur Bynum for \$135,000 on May 22.  
Gloria Jorg sold property at 217 Linden Ave. to Laura Hing for \$112,000 on May 22.

Edward J. and Joan C. O'Connor sold property at 1088 Richard Blvd. to Luis Vazquez for \$135,000 on May 23.  
Michael and Margaret McDermott sold property at 618 James Ave. to Pamela Nayler for \$112,000 on May 27.  
Benjamin and Ana G. Nazario sold property at 1741 Essex St. to Eric R. Thompson for \$93,000 on May 28.

All Group Inc. sold property at 1646 Montgomery St. to Zeno H. Ali for \$135,000 on May 30.  
Jeffrey T. and Amelia B. Mack sold property at 609 Grove St. to Edward Cuzzi for \$125,000 on May 30.  
Edward and Nancy Haxson sold property at 2383 Sales Georges Ave. to Augusto M. Gonzalez for \$120,000 on June 2.

Helen R. Orban sold property at 312 W. Scott Ave. to Gerard Blac for \$120,000 on June 13.

Nathaniel Williams Jr. sold property at 476 Washington St. to Nathaniel Williams Jr. for \$91,100 on June 13.  
Thomas and Kyranya Bullock sold property at 417 Elmwood St. to Doreen Oliveira for \$147,000 on June 20.

### Roselle

Charles Rainsford sold property at 823 Belmont Road to David Reed for \$130,000 on May 14.  
Paulino and Amelia Lopez sold property at 17 Linden Drive to James C. Grubbs for \$126,000 on May 15.  
Calvin E. Simmat sold property at 634 E. 1st Ave. to Lillian Phillips for

\$143,900 on May 15.  
Maria E. Datto sold property at 2 Calestad Road to Lionel Samra for \$115,000 on May 15.  
John and Ellen D. Carr sold property at 443 Belden St. to David Gonzalez for \$92,500 on May 19.  
Flora Andrews sold property at 572 Trinity Place to Charles Emmanuel for \$105,000 on May 20.

Jona Morgan sold property at 1084 Chandler Ave. to George S. Scott for \$140,000 on May 21.  
Kent F. and Sybil C. Smith sold property at 66 Woodland Drive to Ernest J. Frazio Jr. for \$125,250 on May 27.  
Ward F. and Trudy K. Cox sold property at 283 W. 5th Ave. to Kevin L. Reid for \$125,000 on May 28.

Harvey L. and Anna M. James sold property at 785 Pine St. to Floyd Newton for \$155,000 on May 28.  
Kanayyal and Vijaya Amin sold property at 386 Gordon St. to Gerard Silane for \$145,000 on May 28.  
Sandy and Hilary Moultrie sold property at 152 W. 7th Ave. to Joseph B. Neale for \$133,000 on May 30.

Hing and Mabel L. Wong sold property at 109 Myrtle St. to Keris Moore for \$111,000 on May 30.  
Frances A. Spezzano sold property at 128 Shalish Ave. to Judy Bell for \$112,800 on June 2.  
Julian and Ayda Y. Abadia sold property at 129 W. 2nd Ave. to Rigoberto Vidal for \$170,000 on June 4.

### Roselle Park

Enaldo and Andrea Pinho sold property at 400 Hemlock St. to Claribel Ramos for \$180,000 on May 30.  
Lois M. Venezia sold property at 715 Rosal St. to Anthony N. Cifelli for \$136,000 on June 2.  
Arthur V. Schwager sold property at 148 Ridge St. to Manjit Khana for \$100,000 on June 2.

Nellie J. McGinnis sold property at 285 E. Lincoln Ave. to Dana W. Allen for \$102,500 on June 16.  
Marilyn Rose sold property at 334 Shortland Ave. to Charles T. Rose Jr. for \$43,220 on June 18.

William and Elizabeth A. Miller sold property at 186 Bender Ave. to Dineen P. Mohr for \$145,000 on June 20.

### Springfield

Muriel P. Delano sold property at 43 Ridge Point Drive to Aaron Adrin for \$265,000 on June 12.  
Ingrid Anzla sold property at 415 Rolling Rock Road to Judith A. Spector for \$280,000 on June 24.

### Summit

Angelina M. Riton sold property at 82 Broad St. to Adam V. Anzalone for \$200,000 on May 15.  
Henry J. and Elizabeth E. Bruckner sold property at 18 Portland Road to Brock R. Armstrong for \$950,000 on May 19.  
Theodore S. Mott sold property at 72 Prospect St. to Charles M. Lizza for \$846,000 on May 22.

Steven G. and Ellen M. Sonst sold property at 2 Nassau Drive to Matthew S. Ellison for \$330,000 on May 22.  
Spencer S. and Patricia M. Hinton sold property at 79 Blackburn Place to James B. Hunter IV for \$545,000 on May 23.  
Thomas M. Mead sold property at 77 Prospect Hill Ave. to Matthew W. Johnson for \$1,350,000 on May 23.

Mark E. and Catherine Walchuk sold property at 3 Glen Oaks Ave. to Francis X. Keane for \$449,900 on May 23.  
Robert M.E. and Melissa Woodruff sold property at 45 Shadydale Ave. to Marielle R. Coland for \$332,500 on May 27.  
Madlyn L. Souren sold property at 37 Teasdale Drive to Clive Thompson for \$250,000 on May 27.

Dennis J. and Marilena O'Neill sold property at 26 Bay Place to Timothy R. Stone for \$237,000 on May 29.  
William H. and Ann L. Hupp sold property at 24 Blackburn Road to Malcolm L. MacPherson for \$332,500 on May 29.  
Robert and Eileen M. Bickel sold property at 280 Morris Ave. to James M. Sheppard-Kay for \$306,000 on May 30.

Earle L. and Laura D. Mondard sold property at 194 Mountale Ave. to Samir Pashar for \$302,500 on May 30.  
Clive and Lucy Thompson sold property at 148 Beckman Road to Alexander H. Rowlands for \$325,000 on June 2.  
Richard A. Vandusen sold property at 20 Beckman Terrace to Robert B. Jones for \$449,000 on June 2.

### Union

Evelyn Bombalick sold property at 1239 Victor Ave. to Hapeli Joseph for \$120,000 on May 28.  
Domenic J. and Donna Riggi sold property at 2283 Balmoral Ave. to Lorenzo Mapa for \$166,500 on May 28.  
Catherine M. O'Flaherty sold property at 123 Balfour Run Parkway to Thomas E. Lombard for \$165,000 on May 29.

Frances H. Wening sold property at 821 Travers St. to John P. Fleming for \$147,000 on May 29.  
Roland and Ida Cobbs sold property at 750 Colonial Arms Road to Edwin Ennores for \$150,000 on May 29.  
Martin C. and Paul Desinger Jr. sold property at 1814 Sayre Road to Armando Flores for \$179,000 on May 29.

Clarence A. Wolf sold property at 1694 Andrew St. to Guillermo Oskan for \$130,000 on May 29.

Morris and Theresa H. Mackowitz sold property at 1687 Edmond Terrace to Vernon L. Batles for \$136,000 on May 29.  
David A. Cohen sold property at 2291 Fern Terrace to Grant Owens for \$145,000 on May 30.

Valentino and Joan D'Addio sold property at 824 Greenwich Lane to John R. Shaw for \$180,000 on May 30.  
Anthony J. and Eva M. Calavento sold property at 63 Portland Road to Richard J. Bunko for \$164,000 on May 30.

Philip and Carrie Puleo sold property at 786 Phareswood Road to Antonio J. Pina for \$152,500 on May 30.  
Jean Hockilla sold property at 2233 Stecher Ave. to Benjamin P. Cardoso for \$127,000 on May 30.

## Elizabeth's Tudor Court is billed as luxury community

"The excitement begins this week," according to the developers of Tudor Court, the luxury community in Elizabeth now offering apartment homes from just \$39,900 with terms as low as \$685 per month complete.

"We're located in the Westminster section, Elizabeth's preferred residential area and we're just 22 minutes from Manhattan — and just six blocks from the Kean College campus. It's a short distance to the train station and couldn't be more convenient."

The bargain sale closest of Tudor Court is being sponsored by the Boston-based Bay Companies which is offering one-bedroom units from \$39,900, with terms as low as \$5,900 down, \$685 per month; two-bedroom units from \$52,170, with terms as low as \$5,217 down, \$808 per month. Monthly payments include everything, including principal, interest, taxes, maintenance fees and gas heat.

The attractive apartment-homes are totally new inside, including 1997 designed kitchens, air conditioning, a GE appliance package with deluxe range, refrigerator, dishwasher, microwave and disposal. All buyers have their choice of wall-to-wall carpeting. Purchase price includes parking and storage. The property is magnificently landscaped.

Located just 2 miles from the Newark International Airport and just 22 minutes from New York via commuter bus or rail, Tudor Court is an ideal commuter location. According to developers, it also represents for the New Yorker an ideal protection from the rampant inflation of real estate prices — "Owning your own apartment is the ideal way to control your rent," according to a Bay Company spokesman. Local amenities abound at Tudor Court, which is within minutes of schools, shopping, parks, tennis courts, playgrounds and restaurants.

Tudor Court is located at 800 North Broad St., Elizabeth. The sales office is open every day from 10 a.m. to 7 p.m. The phone number is (908) 965-3205. To reach the site, take Routes 1&9, or Frelinghuysen Avenue, to North Avenue, and proceed west to the intersection of North Avenue and North Broad Street, complex is on northwest corner.

## Anyone can earn money in real estate business

Would you like to earn money in real estate without listing or selling? While keeping your present job? Do you know anyone who is moving? If so, you can position yourself to make hundreds of dollars for each family you know who will be buying or selling a home.

All it takes is a real estate license. Referral Associates of New Jersey holds the license of people like you, members of other professions who don't want to sell real estate, but who do know people who are buying or selling property. These people refer business through Prudential New Jersey Realty, earning commission on each referral transaction that is completed.

"Typically, the referral fee is a percentage of the total real estate commission for that transaction," said Liz Mills, Referral Associates director and vice president at Prudential New Jersey Realty. "So for a typical sale on a home of \$150,000, the commission that referral agent could earn will be approximately \$550."

To get a real estate license, an individual in New Jersey must take a 75-hour course which is prescribed by the New Jersey Real Estate Commission. "Prudential New Jersey Realty has a complete course for individuals who are interested in taking the real estate licensing course," Mills said. "We have a connection through Prudential Real Estate Affiliates to offer tuition discounts at a network of business schools here in New Jersey."



Liz Mills

Tuition is about \$99. Some classes are scheduled all day for a couple weeks, while others are a few hours during the day or evening. All offerings will total the required 75 hours. Upon successful completion of the class, students register for and take the real estate licensing exam. As soon as they have passed the exam, they can apply to a broker to become a referral agent. The annual fee to the Referral Associates of New Jersey for maintaining a real estate license is \$85.

"When you apply to become a referral agent, you will receive a referral fee for each sale referred to Prudential New Jersey Realty."

## GRAND OPENING IN ELIZABETH!

22 minutes from Manhattan!  
Own it for just \$685 mo.!

and that includes principal, interest, taxes, maintenance fees and gas heat!

Kiss your landlord goodbye! Pay less than you now pay for rent! Enjoy a truly spacious apartment in the prestigious Westminster section of Elizabeth. Moments from NJ Transit • Just blocks from parks, shopping, schools, tennis courts, playgrounds and restaurants. • Convenient to Newark Airport.

Check these unbelievable prices:  
1 Bedroom \$39,900  
2 Bedroom \$52,170

Based on 30 yr. avg. at 7.5%  
Full included.  
No Investors • Owner Occupied Only!  
First 10 Buyers-No Closing Costs!  
PRE-CONSTRUCTION PRICES!

All include: 1997 designer kitchens • Air conditioning • 1997 GE Appliances: Deluxe Range, Refrigerator, Dishwasher, Microwave, Disposal • Parking • Storage • Laundry Room • Wall to wall Carpeting in your color choice • Magnificent landscaping.

The New Tudor Court  
from Bay Communities, the mark of quality  
800 North Broad St., Elizabeth, NJ  
(908) 965-3205

Open House Daily 10 to 7  
Directions: Route 1 & 9 (or Frelinghuysen Ave.) to North Ave., proceed west to intersection of North Ave. and North Broad St. (complex is on northwest corner.)



## Woodward Properties adds condos to deals

An estimated 7 percent rise in Summit home prices during the last year has many people asking what makes living in Summit so desirable. Summit residents themselves don't wonder because any town resident is quick to boast the outstanding school system, vibrant downtown shops and restaurants, diversity in housing and population, abundance of New York transportation and particular popularity of the new Midtown Direct train line, a wealth of community amenities and resources, excellent sports and recreation programs, and treasures such as the New Jersey Center for the Visual Arts and the natural beauty of Reeves-Reed Arboretum.

"The Summit community has long been a popular choice for homebuyers. Those who have done their homework find that not only does Summit offer an array of graduate estates and impressive minor homes, but also homes in a variety of price ranges, as well as a host of condominiums, co-ops and subdivided housing, there is definitely something for everyone here," said Norman Luback, broker-owner of Woodward Properties Real Estate, located in the heart of downtown Summit.

Luback said he has noticed growth in all aspects of the area real estate market, but particularly in the condominium market. That's why Woodward Properties has expanded to include the Summit Area Condominium Center, created to handle the unique marketing, sale, rental and management of multi-owner properties. Condominium properties start from approximately



Woodward Properties offers this Summit home, a Center Hall Colonial built in 1917, on 1.5 acres near town featuring seven bedrooms, five fireplaces, period details and a carriage house. The property is listed at \$995,000.

\$100,000 and extend as high as \$475,000.

"During the past 18 months, Woodward Properties has seen an increase in requests for area tours from national and international corporate transferees as a direct result of Summit's new role as hub for the Midtown Direct line. 'We have come directly into

competition with Westchester County, New York, and lower Connecticut," said Luback. "This has been a significant factor in the rise of housing prices in the area."

He further adds, "We don't underestimate the value of networking. That's why we are committed to our affiliation with Woodward

Realty Group of Rumson, and its membership in RELO, the International Relocation Network, our sole New Jersey membership with System-1 Real Estate Network spanning metropolitan New York and Connecticut, and our relationships with real estate professionals abroad."

**ELIZABETH \$105,000**  
**CAN YOU PAY RENT**  
YOU CAN OWN THIS 2 FAM. 2BRS. FIRST & 2ND SECOND. CONVENIENT LOCATION. GOOD FOR INVESTORS OR OWNER OCCUPIED. NEEDS SOME TLC. MAKE A DIFFERENCE IN YOUR LIFE.

**ROSELLE \$110,000**  
**LIVE IN THE HOUSE AT 413 STOCKTON AVE.**  
Now this 4 BR, 2 bath Cape can be yours for only \$5,000 down. New baths. Perfect condition driveway. Close to everything. Call Mervin Astor to see it today.

**NEWARK \$145,000**  
**GIVE EACH KID HIS OWN ROOM**  
Space won't be a problem in this rambling 4 bedroom split level. 2.5 baths make morning easy, great kitchen, driveway and garage. Call Mervin Baskin to see it now.

**ELIZABETH \$129,900**  
**OWN A MONEY MAKER**  
Home with (2) 5 Room Apts. Very good condition, large rooms. New boiler & hot water heater. To take advantage of a golden opportunity. Call Mervin.

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**WOODWARD PROPERTIES**  
**VALUE-PACKED HOMES!**

**BIG VALUE! ASKING \$289,000**  
Enjoy the convenience of one-floor living in this perfectly maintained Summit ranch featuring 3 BR, 3 full BA's (including in-law suite w/private full BA), dining room, kitchen w/breakfast bar, den/BR, living room w/woodburning FP, rec room w/woodburning FP, paddle fans, 2-zone heat/CAC & more. All in a wonderful setting overlooking a brook & woods, yet convenient to downtown Summit & New York City trans.

**SPACIOUS MURRAY HILL HOME ASKING \$322,000**  
There's plenty of room in this Murray Hill split level featuring 3-4 BRs, 2-1/2 BAs, living room, dining room, eat-in kitchen, family room w/FP, sunporch, deck, master BR w/2 walk-in closets & new private BA, gas forced air heat, CAC, hardwood floors. 1 car garage, large private home site and a great location near schools, downtown New Providence, major roads and NYC trans.

**908-598-0155**  
92 Summit Avenue • Summit, New Jersey • 07901

## Pines at Driftwood opens as 16-home enclave

When Knicker Family Homes, Freehold Township's "Hometown Builders," opened its new 16-home enclave, the Pines at Driftwood, recently, they knew they had a winning community, but nobody expected it to be as successful as it's been.

"I've handled other developments for Knicker, including Tricentennial Crossing," said marketing director Nancy Beiler of Prudential New Jersey Realty's Howell office. "But this one has been an overwhelming success. We've sold half the homes, starting at \$274,900, in just three weeks!"

The homes at The Pines at Driftwood are nestled on 1-acre wooded lots around a cul-de-sac street in Freehold Township. Included in every home is more than 3,000 square feet of living space, a wood burning fireplace in the family room, a two-story foyer, a library or den on the first floor, and raised-panel kitchen cabinets. Natural gas is used for cooking, hot water, air conditioning and heat. The homes employ two heating/cooling zones for energy efficiency. The master bath has a soaking tub. Buyers like the appeal of the partial brick fronts and the award winning floor plans.

"These homes are really designed to meet the needs of today's busy families," Nancy Beiler said.

One of the reasons for this phenomenon has been the high quality standards that Knicker Family Homes builds into all its homes. "Many new home communities offer a basic package and treat the features that people want most as expensive



One of the models at the Pines at Driftwood presented by The Prudential New Jersey Realty.

upgrades," Nancy said. "The Pines at Driftwood is different. We offer stained trim and woodgrain throughout—when others might call this a \$4,000 upgrade. Twelve-inch square ceramic tiles are standard throughout the foyer, kitchen and laundry, rather than vinyl. This would be another upgrade of \$4,000 or more at some other developments. Knicker Family Homes also have 12-course basements and side entry garages, which are preferred by buyers."

The Pines at Driftwood is the 14th community in Freehold Township to be built by Knicker Family Homes. They have a solid reputation for integrity, quality and peace of mind. Buyers know that they're working with a company who is there for them when needed. For several years, The Knicker Family has worked closely and successfully with Nancy Beiler of Prudential New Jersey Realty, the state's fastest growing Realtors according to Real Trends Magazine, with 18

offices statewide. Nancy Beiler has been a leading sales associate in the Howell office since it opened. She is a member of NAR's Million Dollar Sales Club at the Silver Level and Prudential's exclusive President's Circle, a designation earned by just 4 percent of all Prudential's 37,000 agents in North America. Nancy can be reached at the sales office for The Pines at Driftwood, (908) 786-1770, or at Prudential New Jersey Realty, (908) 367-2900.

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## Union continues to grow in all the right directions

**Editor's note:** The following is a message to clients from Carlos Couto, a Realtor at United Realty.

As a Realtor, I have the opportunity to communicate with people, understand their needs and concerns and develop a deeper understanding of a community, while analyzing past changes and present trends.

For the past seven years, I have been bringing new families to Union. Due to the location of my main office in the Ironbound section of Newark, a majority of these buyers have a Portuguese background. These buyers believe in strong family unity and values, providing their children with the best possible education, and they like to live in safe and clean neighborhoods. Recently, I have also noticed an influx of other ethnicities moving in from surrounding towns such as Harrison, Keny, North Arlington, Elizabeth, Hillside, Maplewood and Jersey City, among others.

Why are so many moving to our town? Primarily, they are attracted to our great school system, high safety records, stable taxation and central location. The variety of prices in our local real estate market, from the handy-man specials and first-time buyers to the large modern homes, also offer equal opportunity to buyers of different socio-economic levels.



Carlos Couto

## Anyone can earn money in real estate industry

(Continued from Page 9)

"When you apply to become a referral agent, you should work with an active, well-connected referral department," said Mills, whose own department consistently wins awards from the National Referral System. "The people you know who are moving may be in another state, or they may be moving to another state, so you'll want to be part of a national or international network. If relatives in Florida decide to move to Arizona, you still want to be able to refer them to a top notch agency who will enter in their code, and honor your referral."

Prudential Referral Systems has a network of more than 1,300 offices throughout North America, including the 18 offices of Prudential New Jersey Realty which cover Essex, Hudson, Middlesex, Monmouth,

Morris, Ocean, Sussex, Union and Warren counties.

"The procedure for earning a referral fee is fairly simple," Mills said. "Basically, you approach the person you know who is moving and get his or her permission to share their name, phone number and pertinent information with us. Then, let us know about them, and we have one of our agents contact them. If they are out of our market area, we refer the business to someone within our Prudential network. We let you know who the agent is, and you'll be able to follow up to see how the referral works out. After the transaction closes, we send you a check."

Mills will provide anyone with more information about becoming a referral agent. She can be reached at (800) 526-3845, Ext. 18.

## Rahway home is filled with history

(Continued from Page 6)

In 1974, the current owners, Mr. and Mrs. Charles Roberts, moved into this highly historic home. Carrying on the family tradition, Roberts has nurtured his deep seeded roots in the Rahway community. He served Rahway as the deputy chief of the Fire Department, and he and his lovely wife raised their seven children in the house his great grandfather built. Mr. and Mrs. Roberts have owned this magnificent home for more than 20 years and now enjoy their grandchildren's company. Careful not to change any

of its historic splendor, they have only made necessary improvements.

Best known in Rahway as "The Christmas House," Mr. and Mrs. Roberts' enthusiasm for the holiday season has become a shining star for the entire town. Naturally, the Roberts family has very mixed feelings about moving. Their seven children grew up in this home and now their grandchildren enjoy it. They hope, however, that they buyers will appreciate and love this family home as they have for generations. It's time for a new family to fill these spacious rooms.

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## Let's not invent 'citizens'

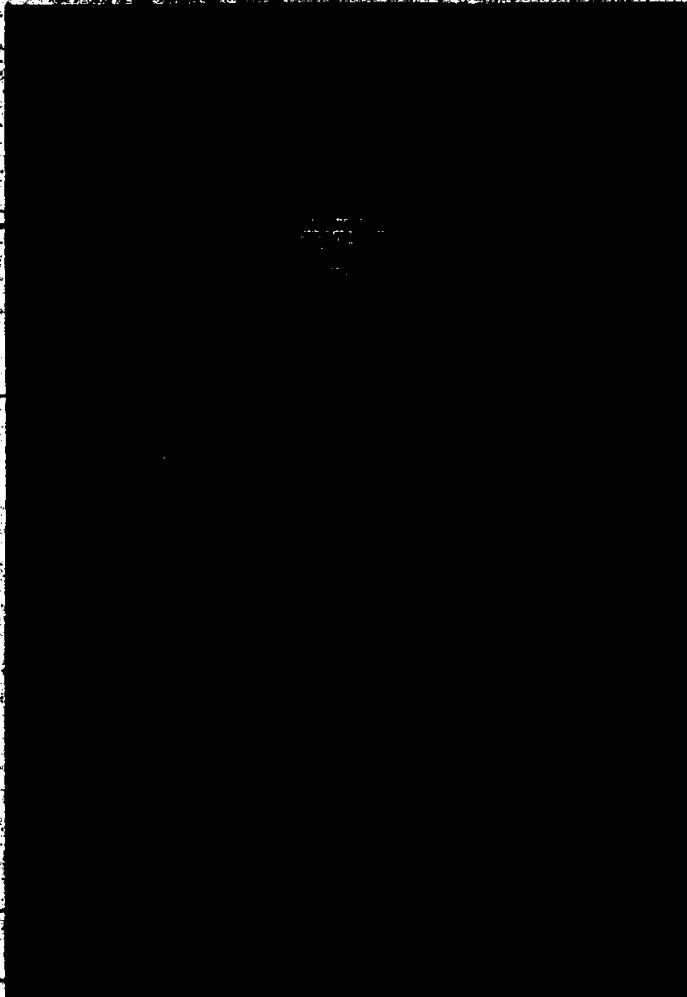
Knowing how the national census is conducted, many Americans become nervous to get involved about the '00 count, but prominent officials from Union County have added their voices to a chorus of confusion regarding how to take the census.

"To make my point briefly, I quote the U.S. Constitution. In Article I, Section II we find the rule of apportioning representatives. It states how 'the actual enumeration shall be made... within every subsequent term of 10 years, in such manner as they shall by law direct.' The apportionment of members of the House of Representatives depends on this 'actual enumeration,' which is why our local liberal politicians want the count bastardized. An actual enumeration is just what it sounds like: a precise accounting. There will always be errors, but the census should be taken with reporting the best obtainable count as its goal."

## Common Sense

By Jay Hochberg  
Regional Editor

## Working woman



Freeholder Carol Cohen accepted a resolution passed by her fellow freeholders honoring her for work performed as the town's liaison to the county's Commission on the Status of Women. She also was recognized by the state National Organization for Women Foundation. Presenting the resolution is Freeholder Dan Sullivan.

## Police proffer tips for safety at school

Pamphlets available from officers

With the opening of school, juvenile officers from Union County are issuing a free guide to parents for helping children cope with emergencies and crime. The Union County Juvenile Officers Association and Prosecutor Thomas Manahan have teamed up to distribute hundreds of the pamphlets, which include a review of basic street safety issues for toddlers, teenagers and their parents.

The fourth annual safety promotion follows previous efforts that led to widespread requests for the film and television and newspaper coverage that helped further educate parents about the best ways to keep kids safe. Manahan said he wants to continue the program by helping to release the Census to use the usual questionnaire plus a random sampling when conducting the census. No one has defined this process of "random sampling," but I'm sure there is nothing to fear. It's not as though the Census administration would even think of inventing "citizens" through a bogus census.

Just because the Clintons put more than 1 million immigrants on the fast track to citizenship last year — foregoing background checks — in the hope they'd vote Democratic, doesn't mean the Census Bureau would fudge numbers to give control of the House back to the Democrats, does it? You see, the House of Representatives is limited to a membership of 435, and is divided according to population. Naturally, urban areas require more representatives than rural areas, which is how Rahway and friends got involved. Call it a coincidence, but urban districts tend to elect liberal Democrats.

By boosting the populations of America's cities through its "sampling," the Census Bureau would prompt a redrawing of congressional districts. That would mean more representation for New York City, less for New Jersey, more for Newark, less for Union, etc. New Jersey is represented by 13 members according to the 1990 census; based on the 1980 count, we had 14 representatives. If the Republicans in Congress allow this sampling, they'll have themselves to blame when their districts vanish.

More importantly, it won't take a statistician to see how one bogus census, plus congressional redistricting, will equal one government representing two people — one of which won't even exist.

Members will reproduce the folders and distribute them to schools and parent-teacher groups throughout the fall. The final section of the guide covers safety rules for the home and measures parents can take, such as block programs or starting a school call-back program where volunteers check private homes by phone to make sure absences are excused.

## Freeholder board to vote on \$13M bond ordinance

By Sam Daily  
Staff Writer

Tonight, the Board of Chosen Freeholders will vote on whether to spend more than \$13 million.

The board will consider capital spending totaling \$13,500,000.

According to Vice Chairman Dan Sullivan, this "general purpose" ordinance includes purchases of equipment and work on roads and bridges.

But one of the biggest items is \$3 million that will be pumped into a county-owned building on Railway Avenue in Elizabeth.

There are some county offices in this building now. But Sullivan said that the county will be moving even more of its offices to the building.

This building is across Railway Avenue from both the Administrative Building, which holds the bulk of the county government offices, and the county courthouse. It was purchased from United Jersey Bank about three years ago.

"It's just to provide more administrative space as well as utilize the building," said Lawrence Carocelli, the county finance director.

The \$3 million is to be used to make a number of improvements to the building, including replacing the electrical heating system in the building and making the bathrooms handicap-accessible.

"We're not positive who will be moving over there,"

- News
- Arts
- Entertainment
- Classified
- Real Estate
- Automotive

said Sullivan. These could include offices from the county house and administration.

These could also include offices from satellite buildings, which would lower the office rental costs for the county.

One facility that will be included will be a day-care center for county employees.

The building was to be the site for a new juvenile detention center.

But Sullivan said that it was "a real waste" to knock down a 15-year-old building in place of a "newly overpriced" \$30 million detention center. The Democrats were able to scuttle plans for this center last year; the reason given was budget concerns stemming from the UCJA's troubled economy.

There are a number of tenants in the building. According to Carocelli, these were the tenants who were there when the county bought the building. The county was continuing these leases with the understanding that the tenants would have to look elsewhere for office space.

The ordinance will be paid for through the issuance of county bonds.

Carocelli said the freeholders have to authorize its expenditures first before it can issue bonds for them. They will be issued next year as the funds are needed.

Carocelli said he would not know the rating, interest or life of the bonds until they are issued.

## UCUA will hold conduct backyard compost class

The Union County Utilities Authority will conduct four backyard composting classes beginning Tuesday.

The first class will be presented at 2 p.m. at the school building on Park Avenue.

A \$10 registration fee will entitle each person to a composting bin and the handbook "Backyard Composting: Your Complete Guide to Recycling Yard Clippings." The bin and book are valued at a \$40.

Pre-registration is required, and classes — which are limited in size — are open to all Union County residents. For further information or to pre-register, call the UCUA at (732) 382-9400 ext. 16.

"Learning to compost yard waste is helpful for residents as they start their fall yard cleaning," said UCUA Chairman John Kallish. "There is also a financial benefit to composting yard waste, since these materials cannot be disposed with household garbage and residents would otherwise have to pay to have them discarded." Grass, leaves and brush are not accepted at the Union County Resource Recovery Facility in Rahway because their high nitrogen content would release compounds that could react with sunlight and atmospheric conditions to cause smog, he added.

Waste days continue

The UCUA will sponsor more fall '97 Household Special Waste Days.

Kallish said the next event, which will include collection of electronic appliances, will be held in Berkeley Heights at the Municipal Swimming Pool on Locust Avenue on Sept. 27, from 8 a.m. to 2 p.m.

The final event for the fall will be held in Hillside at the Municipal Swimming Pool on Central Avenue, on Oct. 18, from 8 a.m. to 2 p.m.

Information regarding cancellation of any of the events due to weather will be available by calling the authority after 3 p.m. on the Friday before the event.

There is no cost to participate, but registration with the UCUA is mandatory. The disposal of household special

waste is open to county residents only, as businesses are not allowed to dispose of hazardous waste at these events. Free-of-charge — residents.

Acceptable household special waste includes oil-based paints and varnishes, pool chemicals, corrosives and cleaners, pesticides and herbicides, cans, solvents, thinners, second cans, asphalt sealers, fire extinguishers, flammable liquids and solids, motor oil, gasoline, motor oil filters, automotive products, batteries, propane tanks, submersible fluorescent bulbs, thermometers and mercury switches. Only materials in their original or labeled containers will be accepted. No containers larger than five gallons or empty containers will be accepted.

In addition, unidentified materials, explosives, radioactive materials, gas cylinders or materials containing PCBs will not be accepted.

Latex paints will not be collected at these events. Latex paint should be disposed of in normal trash after the paint has dried. Some municipalities in Union County recycle empty paint cans, to find out if your community accepts empty paint cans for recycling call your local municipal recycling coordinator.

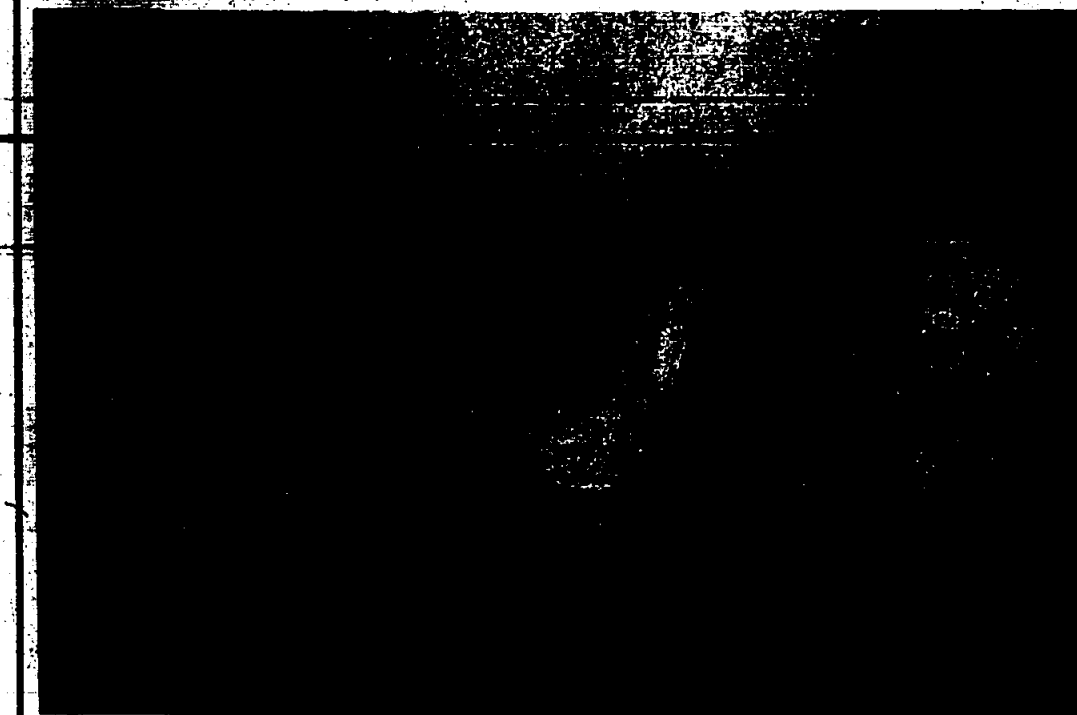
Lab waste accepted

All Union County schools will be able to dispose of laboratory chemical waste at this event for a charge. To participate, schools must contact the UCUA at least two weeks prior to the event for more information and to register.

Electronic goods disposal for recycling is available to county residents, schools, small businesses and government, free of charge. Products such as TVs, VCRs, audio/visual equipment, computers, monitors and peripherals, fax machines, copiers, printers, microwave ovens, telephone systems, keyboard and mice will be accepted.

For more information or to register, residents can call the UCUA at (732) 382-9400 Mondays, Wednesdays or Fridays from 1 to 4:30 p.m.

## Natural talents



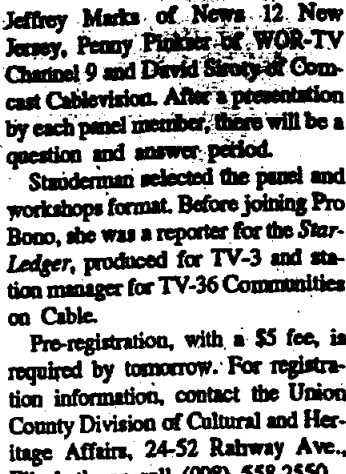
At Trillium Nature and Science Center last month, the Hudson County Extension's 4-H Summer Science Program Talent Show was held. Approximately 200 youths and adults from summer camps attended, including groups from Elizabeth, Plainfield and Rahway, to watch more than 100 children perform. The event was sponsored by Schering-Plough. From left: 4-H Agent Jim Nickschewsky, Ms. DelGado of Rahway YMCA accepting a certificate from Freeholder Frank Lehr, and Joseph Starkey of Schering-Plough.







## ARTS & ENTERTAINMENT



**'Advocates' sought.**

People are needed to be advocates for nursing home residents in Essex, Hudson, Morris and Union counties. This program is administered by Senior Services, a non-profit agency, and is supervised by the state Department of Health and Senior Services.

Responsibilities include visiting nursing home, interacting with residents, families and staff, preparing written reports and representing the concerns of nursing home residents. A free 32-hour training program will be given in the fall. Adults over 18 who are looking for important, interesting

Families may tour the building, and a presentation of the school's academic, athletics, co-curricular, music and vocal programs will be made.

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**Team (n) 3.** A group organized to work

**Team (n) 3. A group organized to work together.**  **The American Heritage Dictionary**  
**Second College Edition**

involved — no small amount of time. But what struck me is not only the teamwork and coordination by the people who make these things, but the quality of this effort considering available resources of time, money and energy. It is this reason *Worrald Newspaper* presents the **TEAM Awards** — **Teamwork Excellence And Merit** — to give credit where credit is long overdue, to those who are willing, extra, without themselves to make a contribution to culture and enjoyment.

Without a doubt, presenting community giving is a team effort, and a tremendous individual commitment involving giving up weekends, mis-

ing family and entertainment events when their schedules take priority, and donations of time and energy. If this were not enough, their folks then find themselves under the hot lights when their efforts are judged as hardly worthy of the title player who gets a ball in the wrong end zone.

As with any sports team, each player has a special duty to perform, but it is the combined effort of each member, which inevitably, makes greatness happen. The TEAM awards are for the costume designers who spend their weekends looking for buttons to complement a 1950s model uniform, the people tirelessly gluing each page of a book together to replace a torn fore-

\_\_\_\_\_

**'Mask Making Workshop'** led by artist Susan Shaftan at the **Union County Center Arts Festival** held at Union County College in Cranford in March. The Festival is just one of the many arts programs sponsored in part by the Union County Division of Cultural and Heritage Affairs.



*(See Page 18)*

# GREEK FESTIVAL

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The Office of Cultural and Heritage Affairs has recently been honored

Barbara Russo, executive director of the State Council on the Arts described the Division as an anchor institution making a vital contribution to the arts in the state. Russo cited the agency's many efforts to serve the community, including the following: "The Division serves this area, specifically, "artistic excellence, substantial programming and broad public service."

The Division also is the recipient of two funding grants from the Council. A Black Grant of \$108,700 will be used to help facilitate arts groups and presenters, as well as the many technical assistance workshops the Division provides. The \$150,000 grant will be applied directly to the Cultural Diversity Initiative, specifically to provide technical assistance for organizations serving African-American and Latino communities.

The Division of Cultural and Heritage Affairs is located at 24-52 Rayway Ave., Elizabeth. For information, call (908) 558-2550.

## Send it e-mail

Worral Community Newspapers accepts letters to the editor and guest columns via e-mail. The address is WCNY22@localnet.com.


Letters and guest columns must be received by 9 a.m. on Mondays to be considered for publication in Thursday's edition.

Letters received via e-mail must be on topics of interest, preferably in response to content that appeared in the newspaper. They should be double-spaced and no longer than two pages. Worrall Newspapers reserves the right to edit for length, clarity and fairness.

For purposes of verification, all letters must include a name, address and daytime telephone number.

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L I N E S T R E T











## Division provides technical assistance to cultural, historical organizations

(Continued from Page 85)

Technical assistance for arts & historical organizations is also provided. Under the History heading, the Division organizes workshops and direction for museums and historical societies, focusing on historic preservation. Under the Arts heading, the Division sponsors specific classes and programs for Folk Arts exhibits, activities and research, and the Cultural Diversity Initiative, which includes co-sponsorship of public programs.

In previous years, the Division sponsored an annual Folk Arts Festival, which was put on hold this year. A new focus for the Division is cultural diversity, an effort being supported by local libraries.

At this time of year, the Division gears up for a season of informative workshops and technical programs. Coming up on Sept. 18 is "Meet the Media," a panel of local television and newspaper professionals organized to discuss and answer questions about obtaining media attention for non-profit humanities organizations.

"I'm anticipating a very large audience," said Coen, stating that questions about media concerns are best addressed by members of the media

themselves, and that the Division hoped to learn along with the audience.

"Meet the Media" will be held at the Jewish Community Center in Scotch Plains. Registration for the evening workshop will end tomorrow. Pending workshops include "Developing a Marketing Plan" on Oct. 18 and "Building Volunteerism" on Nov. 8.

And these functions only scratch

the surface of the work the newly designated Division of Cultural and Heritage Affairs has in store. Need more information? As always, the Division is waiting for your call, at (908) 558-2550.

Next week, this section will feature information about Division of Cultural and Heritage Affairs upcoming grant-writing programs for arts organizations, and an overview of its historical programs.

**Alexis**

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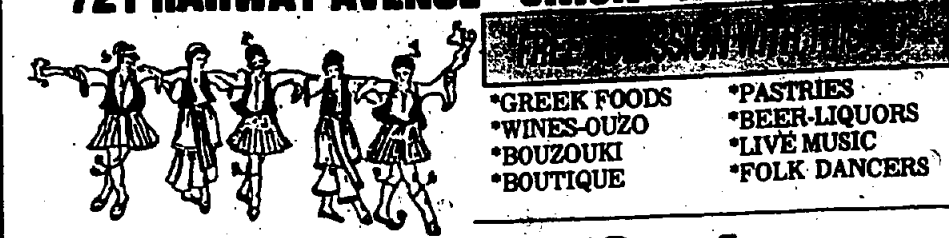
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6292 Getting Connected  
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**SENIOR CITIZENS**

4000 Senior Citizens  
4001 Senior Citizens  
4002 Senior Citizens  
4003 Senior Citizens

4004 Senior Citizens  
4005 Senior Citizens  
4006 Senior Citizens  
4007 Senior Citizens

**SOAP OPERAS**

DAYTIME  
3280 All My Children  
3281 Port Charles  
3282 Days of Our Lives  
3283 The Young & The Restless  
3284 The Bold & the Beautiful  
3285 As the World Turns

EVENINGS  
3286 The X-Files  
3287 ER  
3288 Chicago Hope  
3289 NYPD Blue  
3290 Party of Five  
3291 Beverly Hills 90210

**SPORTS**

NATIONAL SCORES  
3101 NFL Scores  
3102 NFL Scores  
3103 NFL Scores  
3104 NFL Scores  
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# Automotive

## Massive restyling for the all-new '97 Chevrolet Corvette

For only the fifth time in history, Chevrolet has recreated a legend. The 1997 Corvette is a new generation designed to excel in the areas most important to Corvette customers — ride and handling, performance, comfort and overall refinement.

According to Dave Hill, Corvette vehicle executive and chief engineer, designers considered every aspect of the vehicle for potential improvement.

"We examined our weak points, and turned them into strengths," said Hill. "Things that were good, we made great. Things that were great are now even better."

Hill's team designed the '97 Corvette to appeal to a wide range of buyers. According to Hill, "Even those customers who are import enthusiasts are going to take a long, hard look at Corvette."

"Make no mistake," added Hill, "it'll thrill our current owners. It provides more sports car for the money than anything in its market segment. It'll pull nearly 1 g, and it starts and stops quicker than you can blink. It truly is the best 'Vette yet."

John Middlebrook, Chevrolet general manager, concurs with Hill, and paints a bright future for the Corvette.

"Corvette is now, and will continue to remain Chevrolet's flagship," said Middlebrook. "It is our technological and image showcase. Even more importantly, Corvette stands as the most significant dramatic example of what we mean by 'Genuine Chevrolet.'"

"Corvette is much more than just a car," said Middlebrook. "It's a love affair. Words alone fail to convey the passion it inspires."

The enable for many of Corvette's improvements is its underlying structure, which is several times stiffer than for '97. The result: Better ride and handling, usable space and quality.

The heart of Corvette's new structure is a full-length perimeter frame (in part) using hydroformed side rails — the largest single hydroformed parts in the auto industry. These side rails are made of a single piece of tubular steel, replacing the 14 parts previously used.

Corvette's stiffer underbody structure helps promote a quieter, more vibration-free environment and enhances quality. By stiffening Corvette's underbody structure, engineers were able to radically reduce structural variation and movement, and improve the ride and handling exclusively through suspension modifications.

For '97, Corvette features a brand new, exclusive suspension design, unlike some competitors who use off-the-shelf parts.

The new suspension is height-adjustable. Each car's suspension is adjusted during production according to specific option content. Now, every Corvette off the line is consistent in terms of ride and handling.

At the heart of every '97 Corvette is a brand new 3.9-liter V8 engine. Engineers retained the small block's 5.7-liter displacement, traditional pushrod design and 440-horsepower, but that's where the similarity ends.

The new aluminum small block V8 is the first of its kind for Corvette. The block's "deep skirt" design helps reduce engine noise and vibration.

Other improvements include a simplified valve train, unique "extended sump" oil pan, redesigned pistons, composite intake manifold, revised ignition system and dual-wall stainless steel exhaust manifold. The LS1 is GM's first gasoline engine with Electronic Throttle Control (ETC), which results in more precise throttle response through all rpm ranges.

The LS1 produces 345 horsepower and 350 lb-ft torque — more than either engine offered on Corvette in 1996.

New for 1997 is a rear-mounted transmission configuration that enabled engineers and designers to create more interior space. Corvette offers a choice between a standard four-speed automatic or optional six-speed manual.

The '97 Corvette looks like a Corvette. Research confirmed that Corvette must remain true to its heritage. So, designers included thoughtful touches, such as air scoops which continue to the door panels like the

side covers which first appeared in '56, the quad taillights that debuted in '61 and hidden headlamps characteristic of the '63 Sting Ray.

But under the skin, Corvette features a redesigned architecture that creates more interior space for people and cargo.

For instance, the '97 Corvette features more head, leg and shoulder room than the previous model. Footwell width has been increased on both sides — enough on the driver's side to

allow room for a real "dead pedal." Corvette's rear cargo area has nearly doubled. Now, the Corvette can hold two large sets of golf clubs in the rear compartment. Reach-over distance has been shortened to make trunk easier to access.

Corvette's wheelbase is 8.3 inches longer with a wider track (equal in the rear to the ZR1) which provides greater stability.

Overall, Corvette is more comfortable and more user friendly. Standard

leather bucket seats and power driver's side adjuster have been designed for improved comfort and support. Instruments, switches and controls are strategically located, creating an intuitive environment that is responsive to the driver's needs. Good examples are the ignition switch (mounted in the dashboard for '97) and the parking brake lever (moved to the center console).

A lockable, lighted glove box is standard for the first time since 1993.

And, the center console has been redesigned to hold cassettes, CDs, a portable phone, sunglasses or a variety of other small items.

On the outside, Corvette's hood is lighter and easier to open and close. The removable top has been strengthened — no special tools are required for removal. Doors are lighter and well balanced, and openings are larger, making it easier to get into and out of the Corvette.

Another significant benefit of the Northstar powertrain is its maintenance-free design. Other than changing the oil, oil filter and air filter, the powertrain requires no tune-ups until the SLS logs 100,000.

Inside, all 1998 SLS models will be manufactured with an analog cluster, full center console and dual zone climate control as standard equipment. This now moves the driver information center control buttons and the climate control head to the center console. The dual cupholders are now in the specifically designed area on the console along with the

improved stopping and enhanced durability. The front suspension also has been redesigned to improve handling and reduce harshness.

OnStar, Cadillac's revolutionary vehicle information and communication service, is also available on the SLS.

Seville SLS competes in the prestige luxury car segment. The median age of target Seville buyers is 45 years old. The average household income approaches or exceeds \$125,000.

For 1998, the Seville SLS receives Cadillac's advanced Continuously Variable Road Sensing Suspension (CV-RSS), which replaces the conventional shocks with four fast-acting computer-controlled dampers.

The dampers feature a continuously variable damper valve, which can switch from limousine soft to race-car firm in the time it takes the car to travel just a few feet at highway speed.

The result is a car that provides even better handling and control, while maintaining the smooth ride that many luxury car customers prefer.

New for 1998, the SLS will offer MagneRide, a variable effort steering system that uses a special combination of hydraulics, electronics and magnetism to provide continuous speed-sensitive variable effort power steering, which adjusts instantly to changes in vehicle speed.

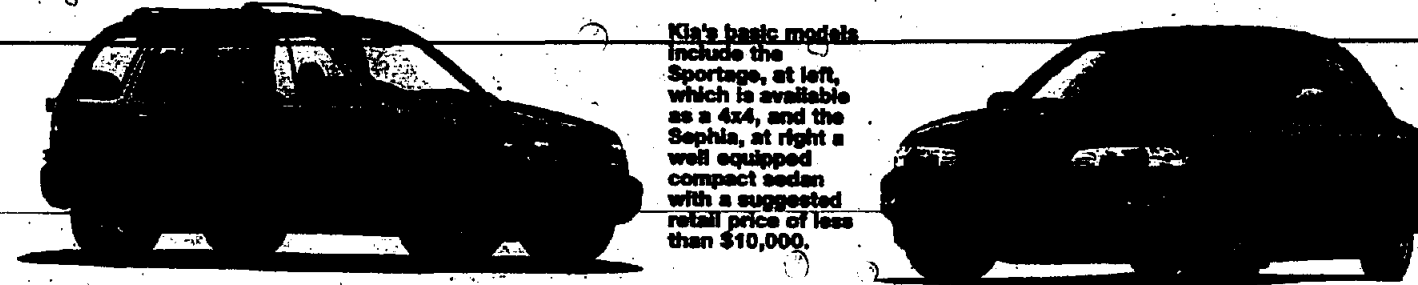
Engineers working on the 1998 Cadillac Seville continued to refine its already excellent chassis with several structural changes. Customers will notice and appreciate the more substantial feel and better performance that result from this continuous-improvement program.

Using sophisticated computer analysis and other high-tech tools, Cadillac engineers identified dozens of areas where the body structure of the Seville could be enhanced. The engineers then redesigned key components and added new parts in strategic locations to significantly improve the stiffness of the body structure.

While Seville's enhanced structure increased the overall stiffness of the body structure, its main focus was to make the cars more pleasing to the customer by tuning out noise, vibration and harshness that can disturb the occupants of the car.

The SLS is equipped with the Northern 4.6-liter, 32-valve dual overhead cam V8 engine. With 300 ft.-lbs. of torque at 4,000 rpm, this version of the Northern offers strong, low-end torque and quick acceleration off the line, going from zero to 60 mph in 7.4 seconds. The engine is rated at 275-horsepower at 5,600 rpm, which allows drivers to easily perform higher speed passing maneuvers accelerating from 30 mph to 70 mph in 7.0 seconds.

All of Cadillac's Northern engines have a "limp-home" mode in case of total coolant loss. In this mode, the engine can operate on four cylinders



## Kia Arrives in New Jersey

Kia Motors America arrived in the Metropolitan area this week, and 14 New Jersey dealers will begin selling cars here immediately.

Included among the new Kia dealerships is Merion Kia on Hamburg Turnpike in Wayne, NJ (201-838-2800).

These new dealership openings are a part of Kia's continued expansion up the East Coast and mark the company's first regional opening to date. Kia has taken a distributor, market-by-market approach to its national rollout. The 1997 is GM's first gasoline engine with Electronic Throttle Control (ETC), which results in more precise throttle response through all rpm ranges.

The LS1 produces 345 horsepower and 350 lb-ft torque — more than either engine offered on Corvette in 1996.

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A lockable, lighted glove box is standard for the first time since 1993.

And, the center console has been redesigned to hold cassettes, CDs, a portable phone, sunglasses or a variety of other small items.

## Seville continues on its hot streak

The Seville SLS, which continues to receive praise for its distinctive styling, receives several improvements for '98 in the areas of structure, suspension, more responsive steering, and interior enhancements.

Seville SLS features Cadillac's Northstar System, with its 275-horsepower dual-overhead camshaft V8, standard traction control and anti-lock brakes, ABS, and other advanced features.

Inside, Seville SLS receives an analog cluster, center console with floor shifters, dual zone climate control, enhancements to the seats, and additional personalization and optional memory features.

Under the skin, Seville SLS benefits from a number of major updates. The body structure has been extensively revised, resulting in a quieter interior and more solid feel. Front brakes have been redesigned for improved stopping and enhanced durability. The front suspension also has been redesigned to improve handling and reduce harshness.

OnStar, Cadillac's revolutionary vehicle information and communication service, is also available on the SLS.

Seville SLS competes in the prestige luxury car segment. The median age of target Seville buyers is 45 years old. The average household income approaches or exceeds \$125,000.

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The dampers feature a continuously variable damper valve, which can switch from limousine soft to race-car firm in the time it takes the car to travel just a few feet at highway speed.

The result is a car that provides even better handling and control, while maintaining the smooth ride that many luxury car customers prefer.

New for 1998, the SLS will offer MagneRide, a variable effort steering system that uses a special combination of hydraulics, electronics and magnetism to provide continuous speed-sensitive variable effort power steering, which adjusts instantly to changes in vehicle speed.

Engineers working on the 1998 Cadillac Seville continued to refine its already excellent chassis with several structural changes. Customers will notice and appreciate the more substantial feel and better performance that result from this continuous-improvement program.

Using sophisticated computer analysis and other high-tech tools, Cadillac engineers identified dozens of areas where the body structure of the Seville could be enhanced. The engineers then redesigned key components and added new parts in strategic locations to significantly improve the stiffness of the body structure.

While Seville's enhanced structure increased the overall stiffness of the body structure, its main focus was to make the cars more pleasing to the customer by tuning out noise, vibration and harshness that can disturb the occupants of the car.

The SLS is equipped with the Northern 4.6-liter, 32-valve dual overhead cam V8 engine. With 300 ft.-lbs. of torque at 4,000 rpm, this version of the Northern offers strong, low-end torque and quick acceleration off the line, going from zero to 60 mph in 7.4 seconds. The engine is rated at 275-horsepower at 5,600 rpm, which allows drivers to easily perform higher speed passing maneuvers accelerating from 30 mph to 70 mph in 7.0 seconds.

All of Cadillac's Northern engines have a "limp-home" mode in case of total coolant loss. In this mode, the engine can operate on four cylinders

at speeds of 50 mph for about 50 miles, giving the driver an opportunity to reach a safe location. The engine does this by alternately delivering fuel to four of the eight cylinders. The remaining four cylinders that are not firing continue to pump air, which cools the engine.

Another significant benefit of the Northstar powertrain is its maintenance-free design. Other than changing the oil, oil filter and air filter, the powertrain requires no tune-ups until the SLS logs 100,000.

Inside, all 1998 Seville SLS models will be manufactured with an analog cluster, full center console and dual zone climate control as standard equipment. This now moves the driver information center control buttons and the climate control head to the center console. The dual cupholders are now in the specifically designed area on the console along with the

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back to make loading easier. In addition, this engine system folds up and slides out of the way to accommodate larger cargo items.

OnStar is an advanced new communication system that is being introduced as an option on all 1998 (except wheel-drive) Cadillac. The OnStar service package will include a fixed cellular phone with two specific buttons for OnStar services.

OnStar uses Cadillac's sophisticated on-board electronics to bring a remarkable range of safety, security and convenience features to the driver. These features include:

Remote flash lights: RKE flashes the parking lamps once when the lock button or the RKE is pressed and twice for the unlock command to let the driver know the signal has been received. For 1998, this feature can be turned off.

Exterior lights at unlock: For an added sense of security, this feature turns on the exterior parking lights and high beams for 20 seconds to light the peripheral areas of the vehicle.

In the busy days of the Muscular Era, it was sometimes difficult to distinguish the race cars from the showroom models. In some instances, they were interchangeable. Chevrolet's Product Promotion group (the Division's sub racing department headed by Vince Pignatelli) created a hybrid 302-cubic-inch small-block specifically for the SCCA Trans-Am road racing series in 1967. Because SCCA regulations required such (might) be readily available to the public, Chevrolet offered the ready-made motor in a special Camaro model, the legendary Z28. Within two years, Z28 sales skyrocketed to over 19,000 units.

As the free-wheeling Fifties and swinging Sixties gave way to the sensible Seventies, concerns about emissions and fuel economy impacted the small-block.

America's favorite engine continued to evolve through the Digital Decade. The development of sophisticated electronic controls gave Chevrolet engines the same technological edge as the small-block V8.

By the early 1980s, the small-block V8 was a proven performer. Forty years later, advances in technology have transformed the small-block. Its creators would have no difficulty recognizing the venerable V8 — its fundamental design has been unchanged through four decades of development. But literally hundreds of refinements have kept the small-block at the leading edge of engine technology.

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OnStar uses Cadillac's sophisticated on-board electronics to bring a remarkable range of safety, security and convenience features to the driver. These features include:

Remote flash lights: RKE flashes the parking lamps once when the lock button or the RKE is pressed and twice for the unlock command to let the driver know the signal has been received. For 1998, this feature can be turned off.

Exterior lights at unlock: For an added sense of security, this feature turns on the exterior parking lights and high beams for 20 seconds to light the peripheral areas of the vehicle.

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